



Business Year Comparisons

BY ~ 2016 vs. **BY ~ 2015**

(52 Business Weeks)

(52 Business Weeks)

BY~2016: 06-28-15 to 06-26-16

Week Ending:

Saturday, May 14, 2016

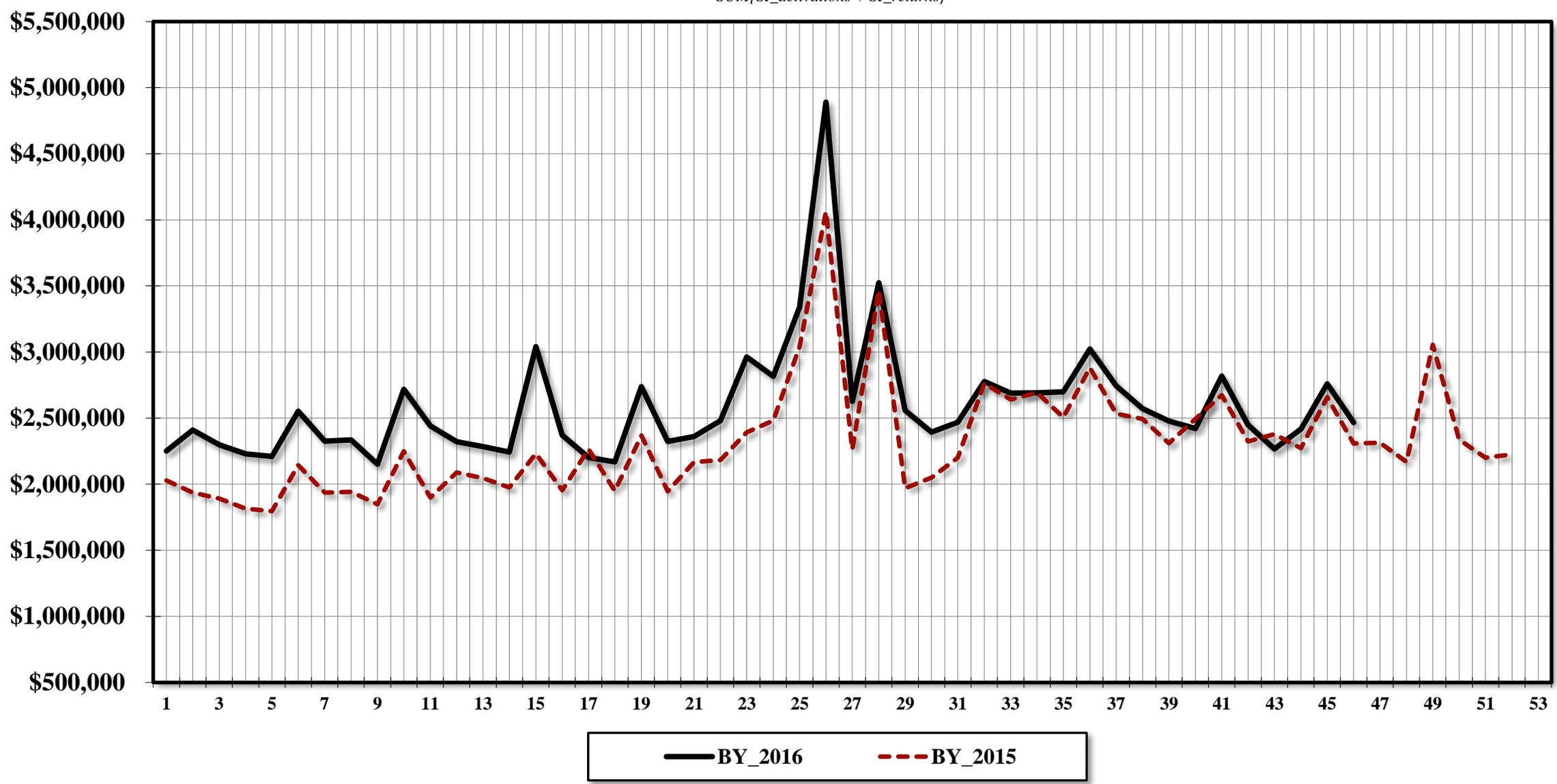
Business Week: 46



Scratch~its

BY2016 -vs- BY2015

SUM[SI_activations + SI_returns]



	This Year	Last Year	Difference	% Change
Last Week:	\$2,759,890	\$2,658,140	\$101,750	3.83%
Current Week:	\$2,466,234	\$2,308,811	\$157,423	6.82%
Year to Date:	\$119,308,533	\$106,522,545	\$12,785,988	12.00%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$119,308,533	\$107,797,577	10.68%

YTD Percent of Traditional Product Sales:

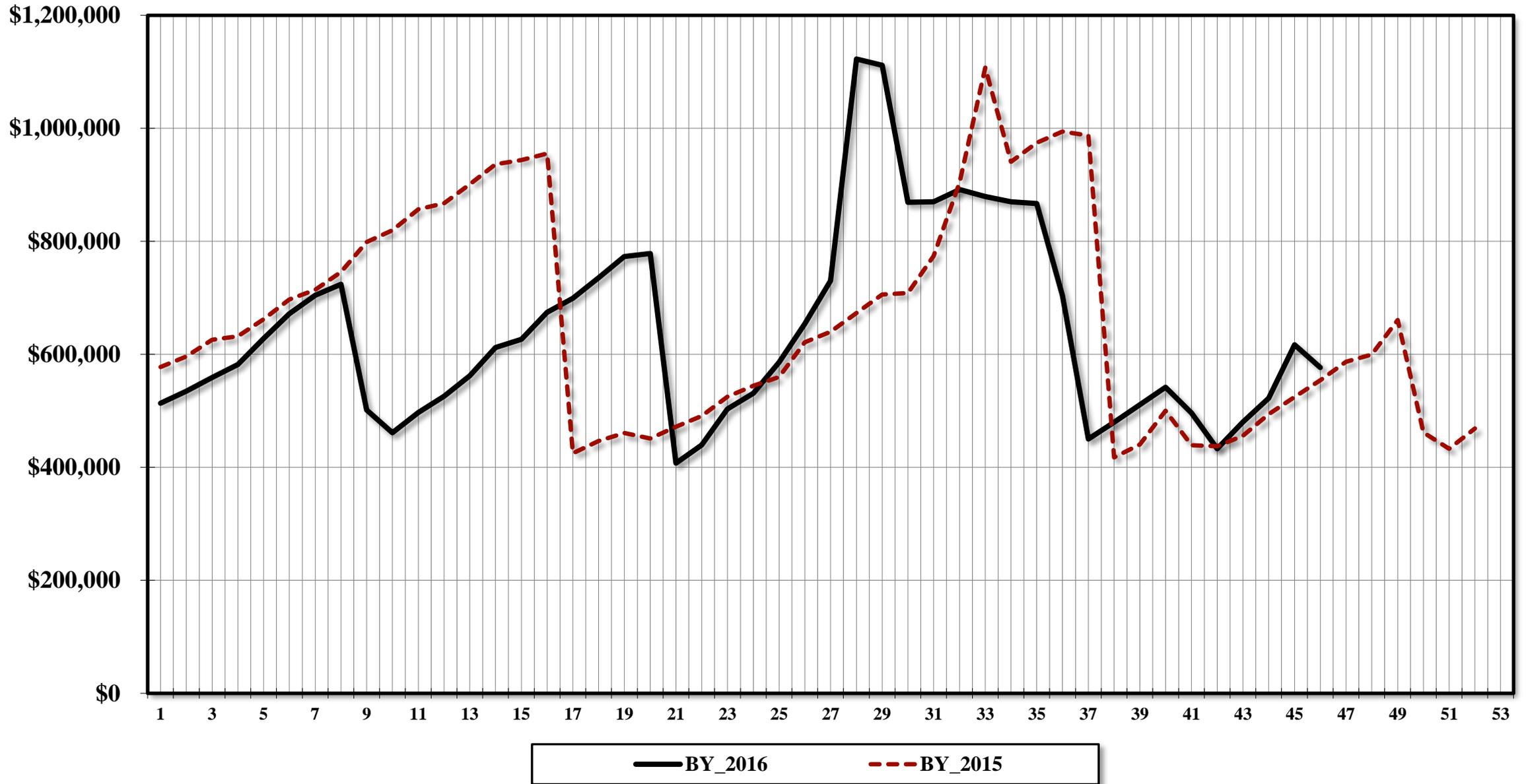
%_Trad_Sales
37.74%



Megabucks

BY2016 -vs- BY2015

(Megabucks Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$617,150	\$524,431	\$92,719	17.68%
Current Week:	\$576,493	\$554,112	\$22,381	4.04%
Year to Date:	\$29,508,863	\$30,999,040	-\$1,490,177	-4.81%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$29,508,863	\$28,219,609	4.57%

YTD Percent of Traditional Product Sales:

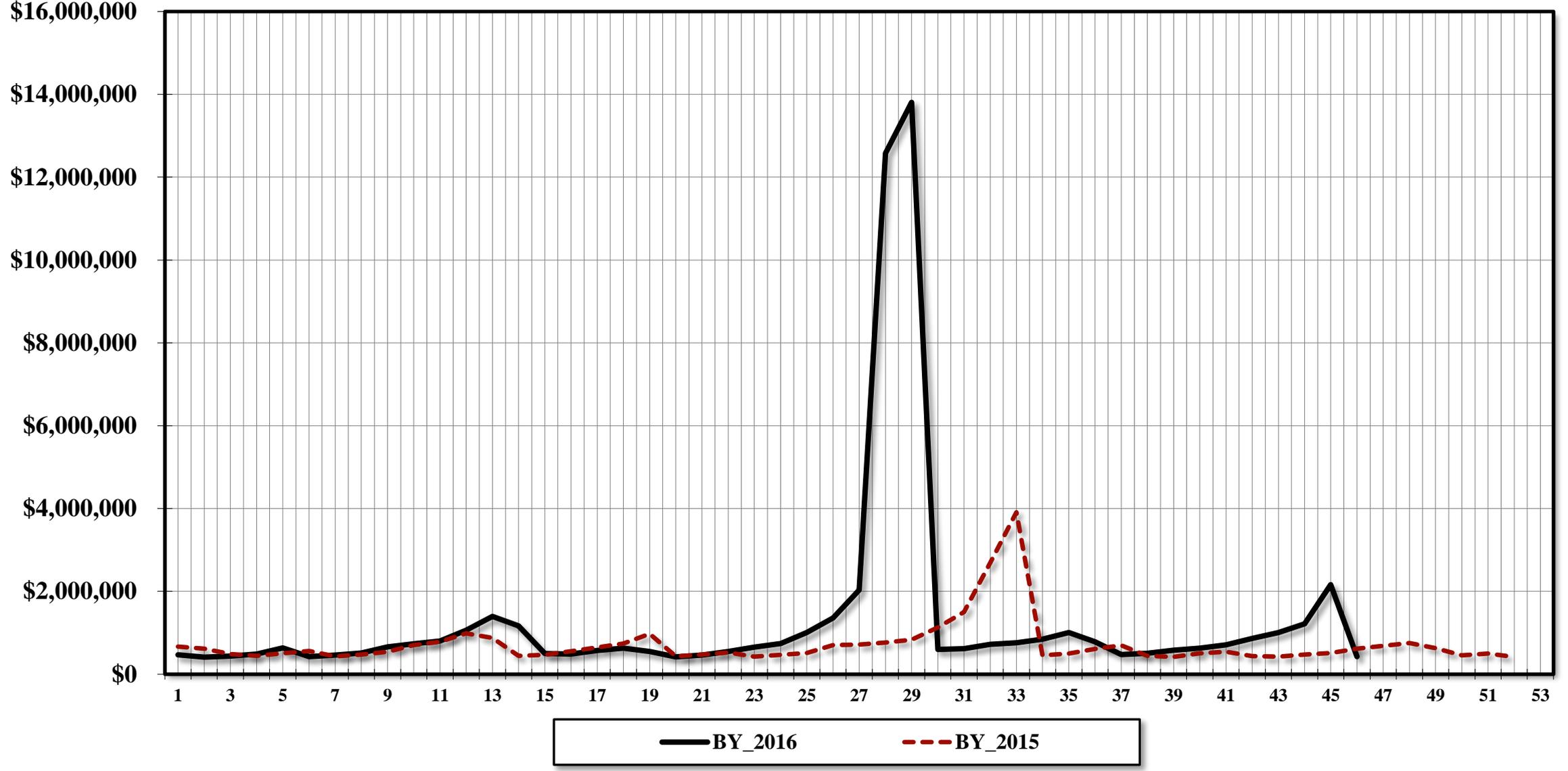
%_Trad_Sales
9.34%



Powerball

BY2016 -vs- BY2015

(Powerball Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$2,161,383	\$509,981	\$1,651,402	323.82%
Current Week:	\$424,636	\$617,433	-\$192,797	-31.23%
Year to Date:	\$59,921,225	\$33,651,929	\$26,269,296	78.06%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$59,921,225	\$36,341,327	64.88%

YTD Percent of Traditional Product Sales:

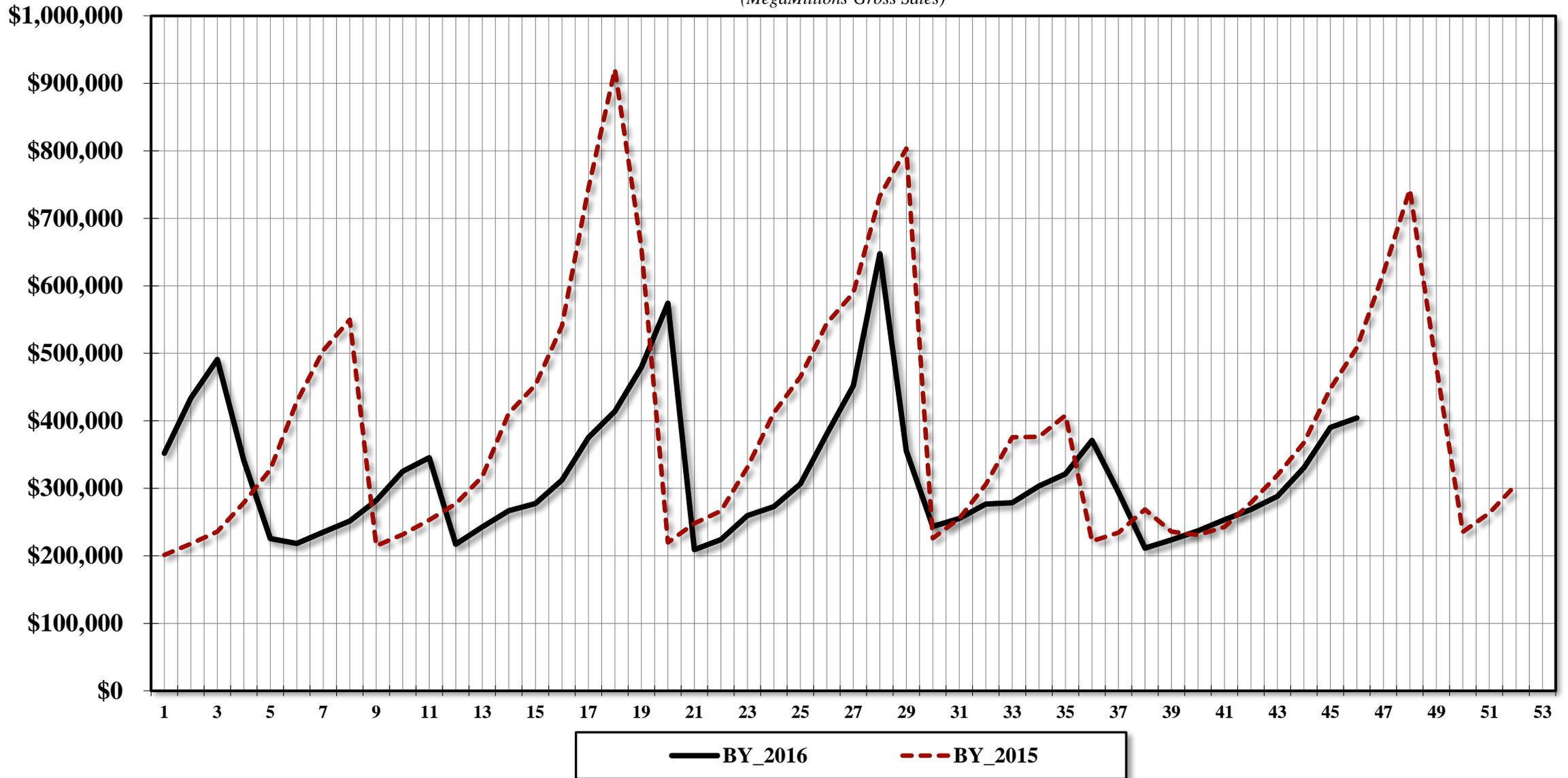
%_Trad_Sales
18.96%



Mega Millions

BY2016 -vs- BY2015

(MegaMillions Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$390,218	\$447,903	-\$57,685	-12.88%
Current Week:	\$404,093	\$508,554	-\$104,461	-20.54%
Year to Date:	\$14,718,115	\$17,680,779	-\$2,962,664	-16.76%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$14,718,115	\$18,651,230	-21.09%

YTD Percent of Traditional Product Sales:

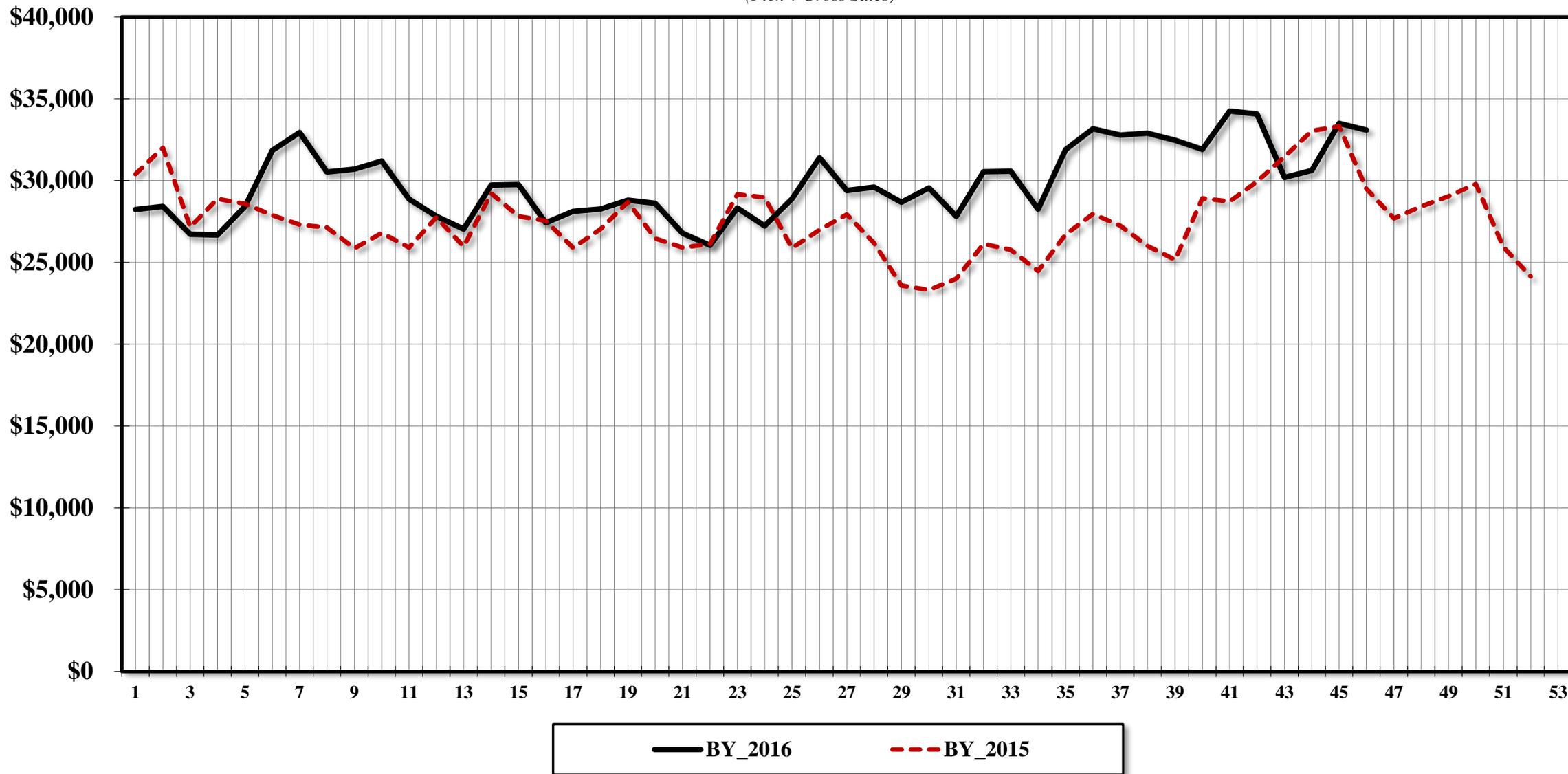
%_Trad_Sales
4.66%



Pick 4

BY2016 -vs- BY2015

(Pick 4 Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$33,510	\$33,331	\$179	0.54%
Current Week:	\$33,096	\$29,510	\$3,586	12.15%
Year to Date:	\$1,374,119	\$1,266,845	\$107,274	8.47%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$1,374,119	\$1,241,874	10.65%

YTD Percent of Traditional Product Sales:

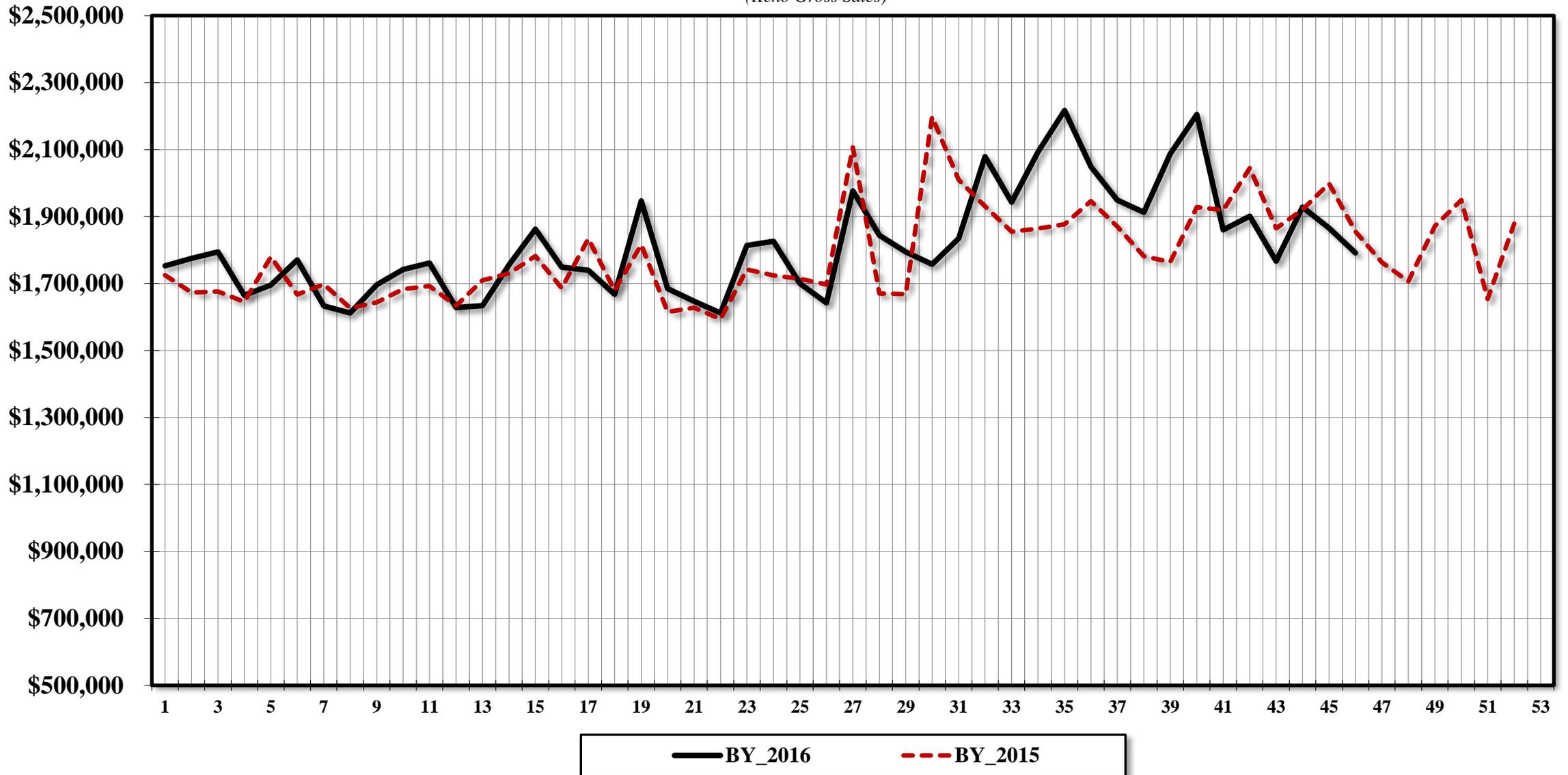
%_Trad_Sales
0.43%



Keno

BY2016 -vs- BY2015

(Keno Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$1,865,647	\$1,998,565	-\$132,918	-6.65%
Current Week:	\$1,790,925	\$1,855,543	-\$64,618	-3.48%
Year to Date:	\$83,658,770	\$82,165,663	\$1,493,107	1.82%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$83,658,770	\$81,672,431	2.43%

YTD Percent of Traditional Product Sales:

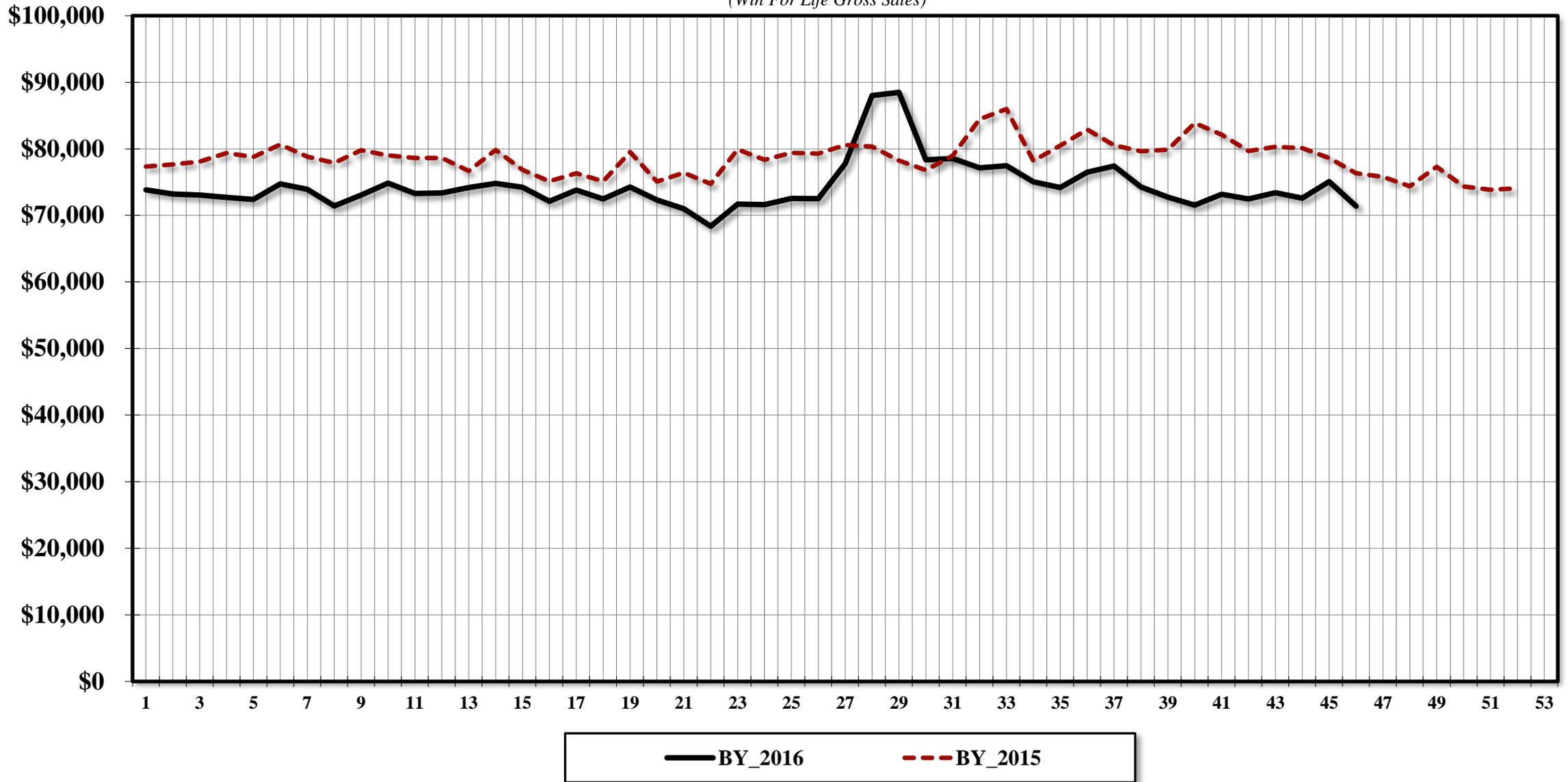
%_Trad_Sales
26.47%



Win for Life

BY2016 -vs- BY2015

(Win For Life Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$75,088	\$78,620	-\$3,532	-4.49%
Current Week:	\$71,368	\$76,318	-\$4,950	-6.49%
Year to Date:	\$3,421,139	\$3,635,104	-\$213,965	-5.89%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$3,421,139	\$3,776,793	-9.42%

YTD Percent of Traditional Product Sales:

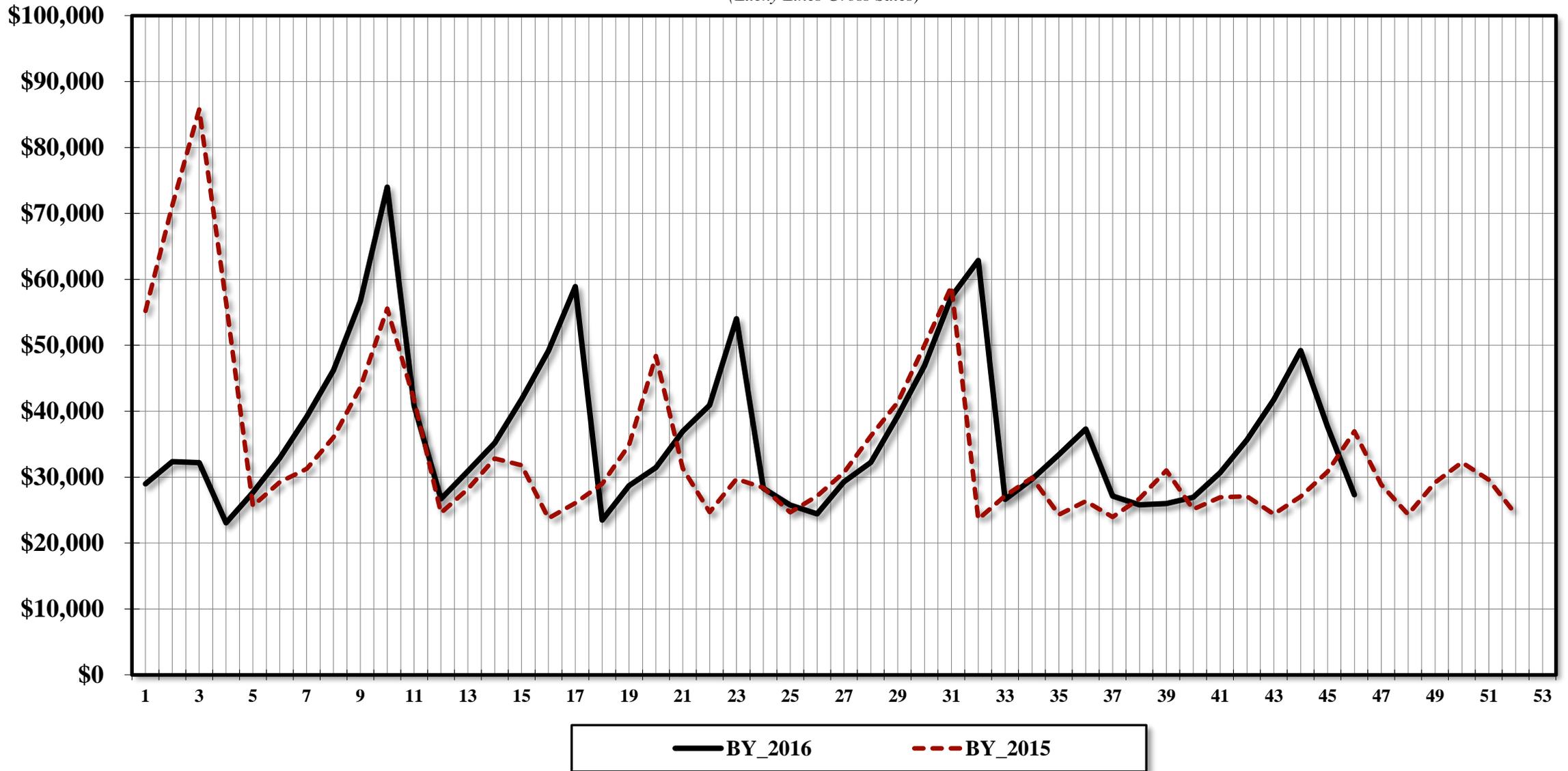
%_Trad_Sales
1.08%



Lucky Lines

BY2016 -vs- BY2015

(Lucky Lines Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$37,650	\$30,826	\$6,824	22.14%
Current Week:	\$27,336	\$36,956	-\$9,620	-26.03%
Year to Date:	\$1,693,764	\$1,605,906	\$87,858	5.47%

Note: \$ and % values rounded

YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$1,693,764	\$1,614,251	4.93%

YTD Percent of Traditional Product Sales:

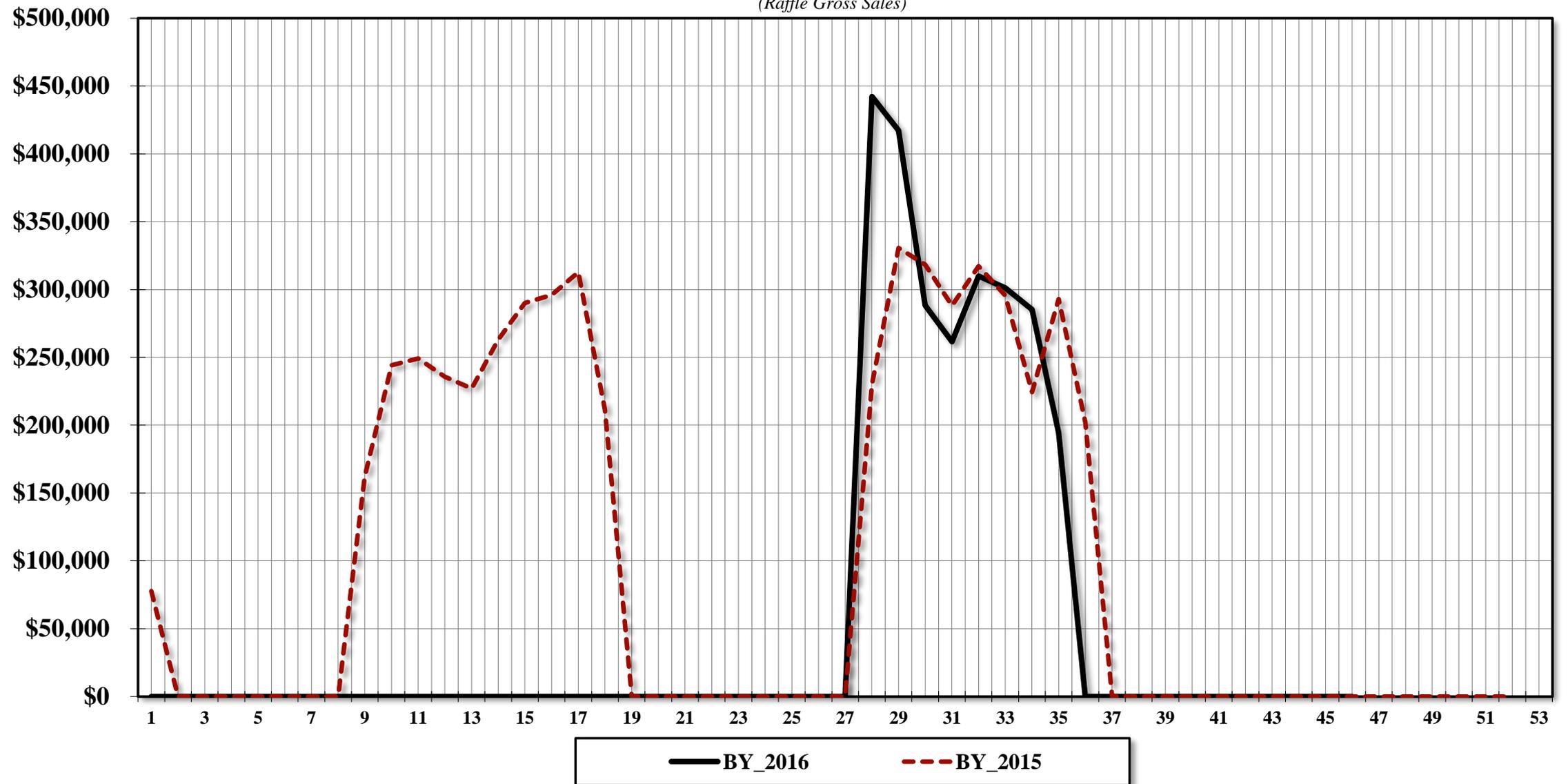
%_Trad_Sales
0.54%



Raffle

BY2016 -vs- BY2015

(Raffle Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$2,499,920	\$383,210	\$2,116,710	552.36%
Current Week:	\$0	\$246,200	-\$246,200	-100.00%
Year to Date:	\$2,499,920	\$5,707,050	-\$3,207,130	-56.20%

Note: \$ and % values rounded

***YTD Sales vs. Internal Targets:**

Sales_YTD	Target_YTD	%_Change

*Raffle = No 'Internal Target' assigned.

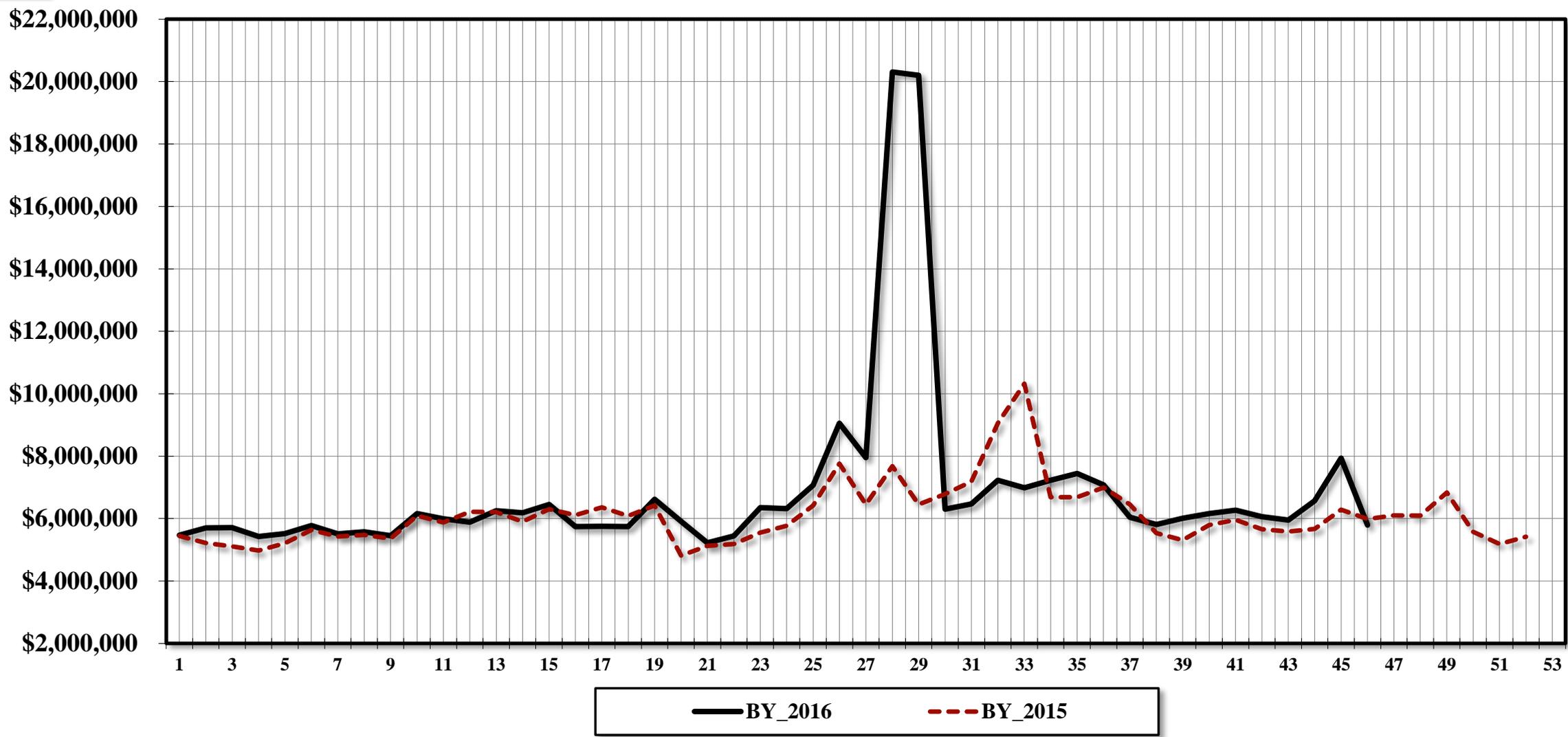
YTD Percent of Traditional Product Sales:

%_Trad_Sales
0.79%



Traditional Only

BY2016 -vs- BY2015



	This Year	Last Year	Difference	% Change
Last Week:	\$7,940,536	\$6,281,797	\$1,658,739	26.41%
Current Week:	\$5,794,181	\$5,987,237	-\$193,056	-3.22%
Year to Date:	\$316,104,448	\$282,597,041	\$33,507,407	11.86%

Note: \$ and % values rounded

***YTD Sales vs. Internal Targets:**

Sales_YTD	Target_YTD	%_Change
\$313,604,528	\$279,315,092	12.28%

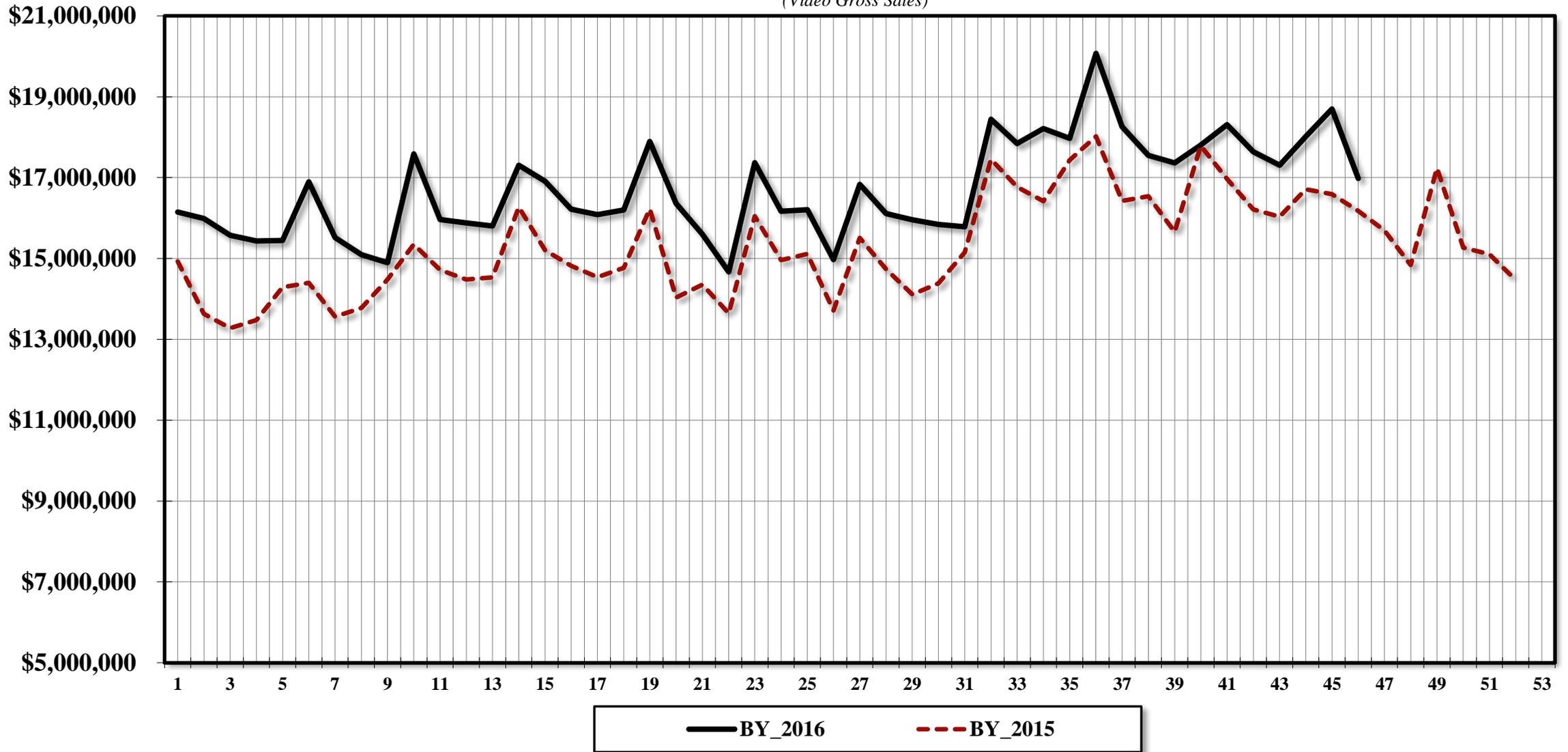
* YTD Sales vs. Internal Targets excludes Raffle Revenue, as Raffle = No 'Internal Target' assigned.



Video

BY2016 -vs- BY2015

(Video Gross Sales)



	This Year	Last Year	Difference	% Change
Last Week:	\$18,700,383	\$16,593,263	\$2,107,120	12.70%
Current Week:	\$16,977,615	\$16,172,792	\$804,823	4.98%
Year to Date:	\$769,195,366	\$703,662,740	\$65,532,626	9.31%

Note: \$ and % values rounded

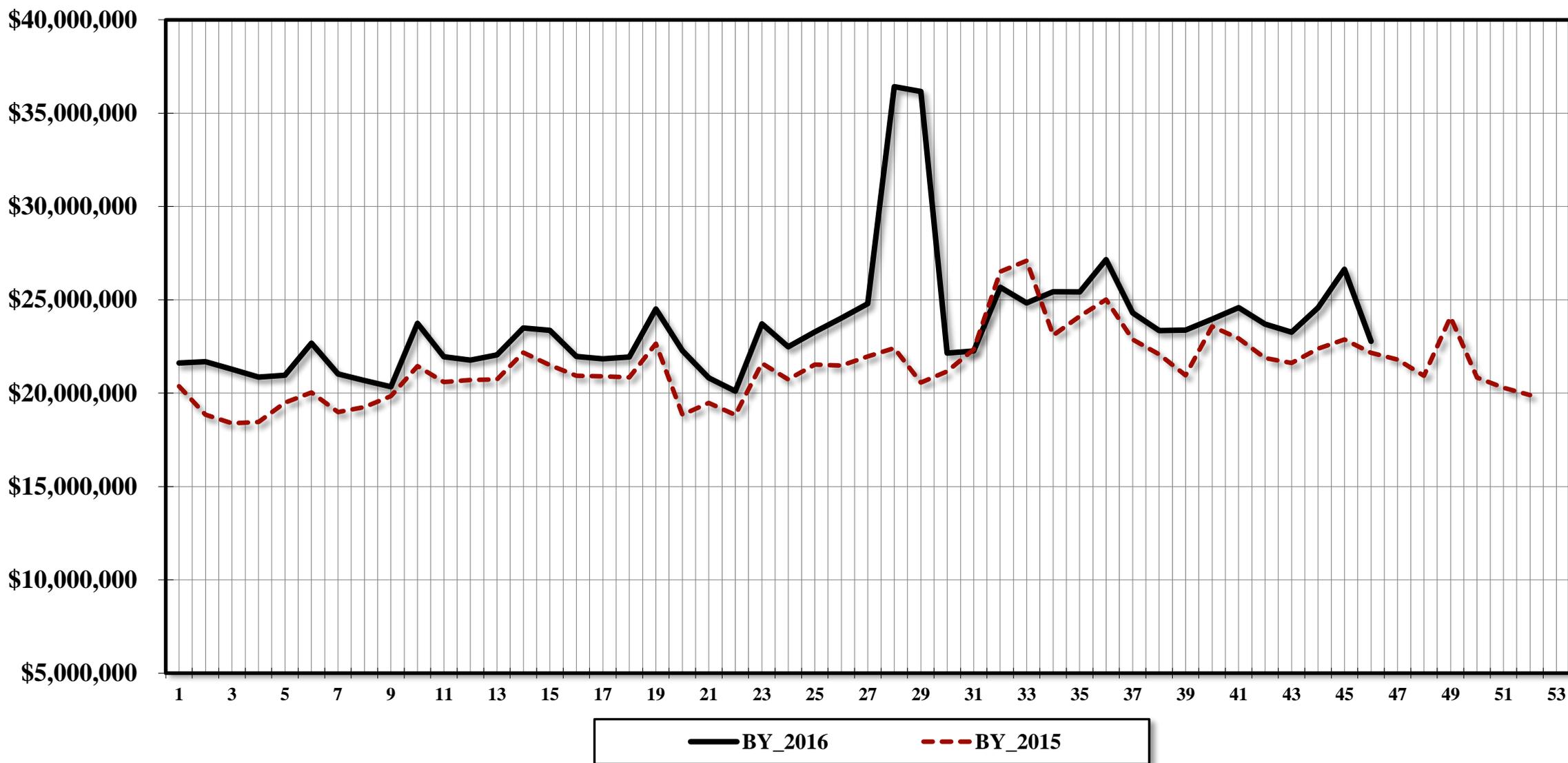
YTD Sales vs. Internal Targets:

Sales_YTD	Target_YTD	%_Change
\$769,195,366	\$728,150,619	5.64%



Total Lottery Sales

BY2016 -vs- BY2015



	This Year	Last Year	Difference	% Change
Last Week:	\$26,640,919	\$22,875,060	\$3,765,859	16.46%
Current Week:	\$22,771,796	\$22,160,029	\$611,767	2.76%
Year to Date:	\$1,085,299,814	\$986,259,781	\$99,040,033	10.04%

Note: \$ and % values rounded

***YTD Sales vs. Internal Targets:**

Sales_YTD	Target_YTD	%_Change
\$1,082,799,894	\$1,007,465,711	7.48%

* YTD Sales vs. Internal Targets excludes Raffle Revenue, as Raffle = No 'Internal Target' assigned.