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OREGON STATE LOTTERY
Operating Statement Summary
For the Month Ended 6/30/2016
Rounded to Whole Thousands
(Preliminary)

	Traditional Lottery				Video Lottery				Total Lottery			
	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance
Revenue	\$28,712	\$25,540	\$24,222	\$3,172	\$932,833	\$892,129	\$882,184	\$40,704	\$961,545	\$917,669	\$906,405	\$43,876
Prizes	18,216	16,598	16,740	(1,618)	860,151	822,634	816,344	(37,516)	878,367	839,233	833,084	(39,134)
Net revenue	10,496	8,942	7,482	1,554	72,682	69,494	65,839	3,188	83,178	78,436	73,321	4,742
Direct expenses	4,088	4,052	3,508	(37)	17,132	17,923	15,418	791	21,220	21,975	18,926	754
Indirect revenue/expenses	512	608	0	96	4,439	6,410	(3)	1,971	4,951	7,018	(4)	2,067
Net profit	\$5,896	\$4,283	\$3,974	\$1,613	\$51,111	\$45,161	\$50,425	\$5,950	\$57,007	\$49,444	\$54,399	\$7,563

Percentages of Distributable Revenue For the Month:

Prizes	63.2%	65.0%	69.0%	92.2%	92.2%	92.5%	91.3%	91.4%	91.9%
Administrative Expenses	16.2%	18.3%	14.5%	2.4%	2.7%	1.8%	2.8%	3.2%	2.1%

Year to Date Operating Summary:

Percentages of Distributable Revenue For the Year to Date:

Prizes	63.8%	63.8%	64.5%	92.4%	92.4%	92.6%	91.5%	91.5%	91.7%
Administrative Expenses	16.5%	17.8%	16.8%	2.6%	2.8%	2.5%	3.0%	3.2%	2.9%

OREGON STATE LOTTERY
Operating Statement
For the Month Ended 6/30/2016
Net Revenue Basis
(Preliminary)

	Total Lottery									
	<u>Traditional</u>	<u>% of Net</u>	<u>Video</u>	<u>% of Net</u>	<u>Total Actual</u>	<u>% of Net</u>	<u>Budget</u>	<u>% of Net</u>	<u>Variance</u>	<u>% Variance</u>
Revenue										
Scratch-Its SM Instant Tickets	\$10,585,196				\$10,585,196		\$10,252,777		\$332,419	3%
Megabucks SM	3,001,873				3,001,873		2,664,927		336,946	13%
Powerball [®]	2,965,195				2,965,195		3,235,007		(269,812)	(8%)
Mega Millions [®]	2,969,173				2,969,173		1,194,509		1,774,664	149%
Raffle SM										0%
Keno	8,526,871				8,526,871		7,597,212		929,659	12%
Pick 4 SM	128,713				128,713		129,747		(1,035)	(1%)
Win For Life SM	295,632				295,632		309,808		(14,176)	(5%)
Lucky Lines SM	239,730				239,730		156,428		83,302	53%
Video Lottery SM (Gross Receipts)			932,832,669		932,832,669		892,128,574		40,704,095	5%
Total	28,712,383		932,832,669		961,545,051		917,668,989		43,876,062	5%
Prize Expense	18,216,202		860,150,755		878,366,957		839,232,813		(39,134,144)	(5%)
Net Revenue	10,496,180	100%	72,681,913	100%	83,178,094	100%	78,436,176	100%	4,741,918	6%
Direct Expenses										
Commissions	2,492,495	24%	14,837,893	20%	17,330,387	21%	16,510,425	21%	(819,963)	(5%)
Game Vendor Charges	619,844	6%	167,603	0%	787,447	1%	784,630	1%	(2,817)	0%
Tickets	226,409	2%		0%	226,409	0%	311,944	0%	85,535	27%
Advertising	431,069	4%	(144,087)	0%	286,982	0%	993,014	1%	706,032	71%
Sales Support	26,875	0%		0%	26,875	0%	101,743	0%	74,868	74%
Game Equipment, Parts & Maintenance		0%	200,966	0%	200,966	0%	228,107	0%	27,141	12%
Research	264,401	3%	80,975	0%	345,376	0%	110,122	0%	(235,254)	(214%)
Depreciation	27,304	0%	1,988,581	3%	2,015,885	2%	2,934,789	4%	918,904	31%
Total Direct Expenses	4,088,395	39%	17,131,931	24%	21,220,326	26%	21,974,774	28%	754,448	3%
Gross Profit	6,407,785	61%	55,549,982	76%	61,957,767	74%	56,461,402	72%	5,496,366	10%
Gross Profit as Percent of Total Lottery	10.34%		89.66%		100.00%					
Indirect Revenue										
Gain (Loss) on Sale of Fixed Assets	(4,937)	0%	(42,802)	0%	(47,740)	0%		0%	(47,740)	0%
Other Income	63,892	1%	553,887	1%	617,779	1%	123,174	0%	494,605	402%
Total Indirect Revenue	58,954	1%	511,085	1%	570,039	1%	123,174	0%	446,865	363%
Indirect Expenses										
Public Information	13,032	0%	112,972	0%	126,004	0%	522,417	1%	396,413	76%
Personal Services	400,885	4%	3,475,330	5%	3,876,215	5%	4,184,647	5%	308,432	7%
Services & Supplies	131,372	1%	1,138,880	2%	1,270,251	2%	2,125,394	3%	855,143	40%
Depreciation	25,696	0%	222,758	0%	248,454	0%	308,278	0%	59,824	19%
Total Indirect Expenses	570,984	5%	4,949,940	7%	5,520,924	7%	7,140,736	9%	1,619,812	23%
Net Profit	\$5,895,756	56%	\$51,111,126	70%	\$57,006,882	69%	\$49,443,840	63%	\$7,563,042	15%

Unaudited, not presented in accordance with GAAP

*FY 2016 budget amounts are based on the June 2016 Forecast

OREGON STATE LOTTERY
Supplemental Schedule of Services and Supplies Expenses
For the month ended 6/30/2016
(Preliminary)

	Traditional			Video			Total Lottery		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Travel	\$3,045	\$4,100	\$1,055	\$26,398	\$43,238	\$16,840	\$29,443	\$47,338	\$17,895
Office Expenses	2,232	4,450	2,218	19,351	46,924	27,573	21,583	51,374	29,791
Retailer Network Expenses	68,167	52,429	(15,738)	590,947	552,892	(38,055)	659,114	605,321	(53,793)
Retailer Network Recovery	(62,623)	(52,316)	10,307	(542,882)	(551,694)	(8,812)	(605,505)	(604,010)	1,495
Telecommunications	13,205	11,363	(1,842)	114,472	119,828	5,356	127,677	131,191	3,514
Intergovernmental Charges	6,605	7,045	440	57,260	74,296	17,036	63,865	81,341	17,476
Technology Expenses	17,595	45,253	27,658	152,537	477,212	324,675	170,132	522,465	352,333
Professional Services	63,357	90,304	26,947	549,248	952,295	403,047	612,605	1,042,599	429,994
Staff Training & Recruiting	1,593	3,387	1,794	13,811	35,716	21,905	15,405	39,103	23,698
Facilities	5,546	5,115	(431)	48,077	53,939	5,862	53,623	59,054	5,431
Facilities Maintenance	1,241	2,397	1,156	10,758	25,273	14,515	11,999	27,670	15,671
Other Services & Supplies	6,110	4,733	(1,377)	52,969	49,916	(3,053)	59,080	54,649	(4,431)
Fleet Expenses	6,165	5,829	(336)	53,443	61,470	8,027	59,608	67,299	7,691
Supplier Diversity	-	-	-	-	-	-	-	-	-
TOTAL	132,238	184,089	51,851	1,146,389	1,941,305	794,916	1,278,629	2,125,394	846,765
Less Non Distributable Revenue	(866)	-	866	(7,511)	-	7,511	(8,377)	-	8,377
AMOUNT REPORTED	\$131,372	\$184,089	\$52,717	\$1,138,878	\$1,941,305	\$802,427	\$1,270,252	\$2,125,394	\$855,142

OREGON STATE LOTTERY
Operating Statement
For the Year to Date through 6/30/2016
Net Revenue Basis
(Preliminary)

	Total Lottery									
	Traditional	% of Net	Video	% of Net	Total Actual	% of Net	Budget	% of Net	Variance	%
Revenue										
Scratch-Its SM Instant Tickets	\$131,599,460				\$131,599,460		\$131,308,450		\$291,010	0%
Megabucks SM	33,031,578				33,031,578		32,780,291		251,287	1%
Powerball®	63,821,261				63,821,261		64,872,255		(1,050,994)	(2%)
Mega Millions®	18,823,156				18,823,156		16,311,839		2,511,317	15%
Raffle SM	2,499,840				2,499,840		2,498,590		1,250	0%
Keno	95,826,162				95,826,162		94,773,231		1,052,931	1%
Pick 4 SM	1,566,384				1,566,384		1,568,054		(1,670)	0%
Win For Life SM	3,854,189				3,854,189		3,882,132		(27,943)	(1%)
Lucky Lines SM	2,001,358				2,001,358		1,935,461		65,897	3%
Video Lottery SM (Gross Receipts)			11,503,402,512		11,503,402,512		11,447,834,365		55,568,147	0%
Total	353,023,388		11,503,402,512		11,856,425,899		11,797,764,668		58,661,231	0%
Prize Expense	225,638,795		10,626,927,201		10,852,565,996		10,799,036,687		(53,529,309)	0%
Net Revenue	127,384,592	100%	876,475,310	100%	1,003,859,903	100%	998,727,981	100%	5,131,922	1%
Direct Expenses										
Commissions	30,700,543	24%	204,262,746	23%	234,963,289	23%	237,421,838	24%	2,458,548	1%
Game Vendor Charges	7,507,062	6%	2,278,276	0%	9,785,338	1%	10,154,014	1%	368,677	4%
Tickets	3,046,236	2%		0%	3,046,236	0%	3,961,072	0%	914,836	23%
Advertising	6,968,131	5%	1,925,614	0%	8,893,745	1%	11,916,333	1%	3,022,588	25%
Sales Support	621,235	0%		0%	621,235	0%	1,220,663	0%	599,428	49%
Game Equipment, Parts & Maintenance	727	0%	1,731,514	0%	1,732,241	0%	2,736,954	0%	1,004,713	37%
Research	575,416	0%	126,725	0%	702,141	0%	1,321,310	0%	619,169	47%
Depreciation	327,643	0%	20,702,080	2%	21,029,723	2%	24,312,221	2%	3,282,499	14%
Total Direct Expenses	49,746,992	39%	231,026,955	26%	280,773,947	28%	293,044,405	29%	12,270,459	4%
Gross Profit	77,637,601	61%	645,448,355	74%	723,085,956	72%	705,683,576	71%	17,402,381	2%
Gross Profit as Percent of Total Lottery	10.74%		89.26%		100.00%					
Indirect Revenue										
Gain (Loss) on Sale of Fixed Assets	(4,214)	0%	(35,031)	0%	(39,245)	0%		0%	(39,245)	0%
Other Income	297,798	0%	2,475,776	0%	2,773,574	0%	1,478,000	0%	1,295,574	88%
Total Indirect Revenue	293,584	0%	2,440,745	0%	2,734,329	0%	1,478,000	0%	1,256,329	85%
Indirect Expenses										
Public Information	619,285	0%	5,148,491	1%	5,767,776	1%	6,268,850	1%	501,074	8%
Personal Services	5,171,856	4%	42,996,776	5%	48,168,632	5%	50,215,321	5%	2,046,689	4%
Services & Supplies	1,573,444	1%	13,080,994	1%	14,654,438	1%	25,489,911	3%	10,835,473	43%
Depreciation	304,282	0%	2,529,681	0%	2,833,963	0%	3,589,397	0%	755,435	21%
Total Indirect Expenses	7,668,868	6%	63,755,942	7%	71,424,809	7%	85,563,480	9%	14,138,670	17%
Net Profit	\$70,262,318	55%	\$584,133,158	67%	\$654,395,476	65%	\$621,598,096	62%	\$32,797,380	5%

Unaudited; not presented in accordance with GAAP
**FY 2016 budget amounts are based on the June 2016 forecast*

OREGON STATE LOTTERY
Supplemental Schedule of Services and Supplies Expenses
For the Year to Date through 6/30/2016
(Preliminary)

	Traditional			Video			Total Lottery		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Travel	\$35,291	\$58,746	\$23,455	\$293,396	\$506,010	\$212,614	\$328,688	\$564,756	\$236,068
Office Expenses	42,354	63,927	21,573	352,116	550,636	198,520	394,470	614,563	220,093
Retailer Network Expenses	797,255	755,571	(41,684)	6,628,053	6,508,072	(119,981)	7,425,308	7,263,643	(161,665)
Retailer Network Recovery	(779,934)	(753,957)	25,977	(6,484,054)	(6,494,163)	(10,109)	(7,263,989)	(7,248,120)	15,869
Telecommunications	130,982	163,668	32,686	1,088,931	1,409,744	320,813	1,219,913	1,573,412	353,499
Intergovernmental Charges	94,008	101,507	7,499	781,544	874,321	92,777	875,552	975,828	100,276
Technology Expenses	363,348	652,004	288,656	3,020,729	5,616,003	2,595,274	3,384,078	6,268,007	2,883,929
Professional Services	677,049	1,301,320	624,271	5,628,709	11,208,845	5,580,136	6,305,758	12,510,165	6,204,407
Staff Training & Recruiting	28,298	48,590	20,292	235,259	418,523	183,264	263,557	467,113	203,556
Facilities	64,949	73,694	8,745	539,961	634,756	94,795	604,910	708,450	103,540
Facilities Maintenance	24,452	34,493	10,041	203,287	297,107	93,820	227,739	331,600	103,861
Other Services & Supplies	53,027	67,925	14,898	440,846	585,069	144,223	493,873	652,994	159,121
Fleet Expenses	59,143	83,997	24,854	491,693	723,503	231,810	550,836	807,500	256,664
Supplier Diversity	-	-	-	-	-	-	-	-	-
TOTAL	1,590,222	2,651,485	1,061,263	13,220,470	22,838,426	9,617,956	14,810,693	25,489,911	10,679,218
Less Non Distributable Revenue	(16,777)	-	16,777	(139,478)	-	139,478	(156,255)	-	156,255
AMOUNT REPORTED	\$1,573,445	\$2,651,485	\$1,078,040	\$13,080,992	\$22,838,426	\$9,757,434	\$14,654,438	\$25,489,911	\$10,835,47

OREGON STATE LOTTERY
Comparative Balance Sheet
(Preliminary)

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	As of 6/30/2016	As of 6/30/2015
Assets		
Current Assets:		
Cash	\$418,792,646	\$297,666,529
Securities Lending Cash Collateral	-	79,595,446
Investments for Prize Payments at Fair Value	12,152,577	12,541,734
Accounts Receivable - Games	18,243,701	27,037,897
Accounts Receivable - Other	32,980	251,495
Allowance for Doubtful Accounts	(48,929)	(104,633)
Ticket Inventory	1,587,063	1,446,353
Prepaid Expenses	1,418,034	1,069,545
Total Current Assets	452,178,072	419,504,365
Noncurrent Assets:		
Noncurrent Cash	-	35,721,900
Investments for Prize Payments at Fair Value	135,257,732	126,999,346
Prize Reserves with Multi-State Lottery (MUSL)	3,267,618	3,321,915
Net Pension Asset	4,500,208	4,500,208
Capital Assets:		
Equipment, Net of Accumulated Depreciation	79,915,210	61,813,594
Computer Software, Net of Accumulated Depreciation	6,987,074	6,502,301
Building and Improvements, Net of Accumulated Depreciation	5,314,918	5,373,281
Intangibles Non-Software, Net of Accumulated Depreciation	216,518	433,036
Vehicles, Net of Accumulated Depreciation	2,882,450	2,184,373
Leasehold Improvements, Net of Accumulated Depreciation	81,590	47,906
Total Noncurrent Assets	238,423,318	246,897,860
Deferred Outflows	1,665,565	1,665,565
Total Assets and Deferred Outflows	\$692,266,955	\$668,067,790
Liabilities		
Current Liabilities:		
Economic Development Fund Liability	\$164,559,355	\$148,040,098
Obligations Under Securities Lending	-	79,595,446
Prize Liability	29,501,406	18,096,601
Prize Liability - Investments at Fair Value	11,909,246	12,482,423
Accounts Payable	12,827,192	11,086,033
Compensated Absences - Current	3,872,067	2,354,983
Deferred Revenue	790,856	460,613
Deposit Liability	69,000	93,942
Contracts Payable - Current	724,318	702,813
Total Current Liabilities	224,253,440	272,912,952
Noncurrent Liabilities:		
Deferred Prize Liability	137,260,194	133,004,845
Compensated Absences - Noncurrent	-	1,213,173
Contracts Payable - Noncurrent	4,690,081	5,136,944
Net Other Postemployment Benefits (OPEB) Obligation	764,716	764,716
Total Noncurrent Liabilities	142,714,991	140,119,678
Deferred Inflows	8,683,579	8,683,579
Total Liabilities and Deferred Inflows	375,652,009	421,716,210
Equity		
Retained Earnings:		
Fixed Asset Book Value	95,397,760	76,354,491
Restricted Reserves, Inventory, Prepays and Deferred Outflows	12,438,488	12,425,977
Asset Purchases Committed by Commission	108,778,698	85,782,995
Capital Reserve for VLTM Program	15,000,000	-
Operating Working Capital	85,000,000	71,788,117
Total Retained Earnings	316,614,946	246,351,580
Total Liabilities and Equity	\$692,266,955	\$668,067,790

OREGON STATE LOTTERY
Statement of Cash Flows - Direct Method
For the Month Ended 6/30/2016
(Preliminary)

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	June	Year to Date
Cash Flows from Operating Activities:		
Receipts from Customers	\$973,558,688	\$11,865,494,634
Payments to Prize Winners	(\$877,093,037)	(\$10,845,861,463)
Payments to Employees	(\$2,262,225)	(\$47,749,204)
Payments to Suppliers	(\$19,748,990)	(\$279,933,267)
Net Cash Provided (Used) in Operating Activities	\$74,454,435	\$691,950,699
Cash Flows from Noncapital Financing Activities:		
Transfers to Other Funds	-	(\$572,925,392)
Other Income	\$406,972	\$964,219
Net Cash Provided (Used) in Noncapital Financing Activities	406,972	(571,961,173)
Cash Flows from Capital and Related Financing Activities:		
Acquisition/Restoration of Capital Assets	(\$2,589,399)	(\$42,461,652)
Contract Payments	(\$43,674)	(\$536,831)
Proceeds from Disposition/Impairment of Capital Assets	-	\$348,999
Net Cash Provided (Used) in Capital and Related Financing Activities	(2,633,073)	(42,649,484)
Cash Flows from Investing Activities:		
Purchases of Investments	-	(\$6,728,246)
Proceeds from Sales and Maturities of Investments	-	\$12,554,000
Interest on Investments and Cash Balances	\$287,867	\$2,248,776
Investment Expense	(\$2,793)	(\$10,355)
Net Cash Provided (Used) in Investing Activities	\$285,074	\$8,064,175
Net Increase (Decrease) in Cash and Cash Equivalents	72,513,408	85,404,217
Cash and Cash Equivalents - Beginning	\$346,279,237	\$333,388,429
Cash and Cash Equivalents - Ending	\$418,792,646	\$418,792,646
Reconciliation of Operating Income to Net Cash Provided (used) by Operating Activities		
Operating Income (Loss)	\$57,006,882	\$654,395,476
Adjustments to reconcile operating income to cash flows from operating activities		
Depreciation and Amortization	2,264,339	23,863,685
Capital Asset Reclassifications to/(from) Expense	0	(722,074)
Other Income	(578,416)	(2,890,584)
Net Changes in Assets and Liabilities:		
(Increase) / Decrease in Accounts Receivable - Games	11,742,909	8,738,492
(Increase) / Decrease in Securities	(4,510,708)	(7,869,229)
(Increase) / Decrease in Ticket Inventory	(72,783)	(140,709)
(Increase) / Decrease in Prepaid Expenses	(208,550)	(348,489)
Increase / (Decrease) in Accounts Payable	2,871,110	1,741,159
Increase / (Decrease) in Compensated Absences Liability	(90,757)	303,911
Increase / (Decrease) in Deposit Liability	(24,948)	(24,942)
Increase / (Decrease) in Deferred Revenue	270,727	330,243
Increase / (Decrease) in Prize Liability	5,629,265	9,261,224
Increase in Economic Development Liability - Unclaimed Prizes Payable	155,363	5,312,539
Increase / (Decrease) in Net OPEB Obligation	0	0
Total Adjustments and Changes	17,447,553	37,555,223
Net Cash Provided (Used) by Operating Activities	\$74,454,435	\$691,950,699

OREGON STATE LOTTERY Fiscal Year 2016 Financial Plan

	Commission Approved Budget			Forecast Adjustments					Adjusted Budget		
	Traditional	Video	Total	September	December	Mid Year	March	May	Traditional	Video	Total
Revenue											
Video Lottery SM	-	\$10,942,072,381	\$10,942,072,381	\$102,361,346	\$218,474,579	\$27,975,863	(\$26,826,050)	\$183,776,246	-	\$11,447,834,365	\$11,447,834,365
Scratch-its SM Instant Tickets	122,202,926	-	122,202,926	2,576,305	2,650,785	-	2,706,975	1,171,459	131,308,450	-	131,308,450
Megabucks SM	32,644,186	-	32,644,186	(234,924)	(235,635)	-	931,958	(325,294)	32,780,291	-	32,780,291
Pick 4 SM	1,340,298	-	1,340,298	15,964	62,016	-	59,220	90,556	1,568,054	-	1,568,054
Powerball [®]	37,863,626	-	37,863,626	(1,642,137)	(286,727)	-	27,133,690	1,803,803	64,872,255	-	64,872,255
Mega Millions [®]	14,097,750	-	14,097,750	420,940	744,490	-	929,753	118,906	16,311,839	-	16,311,839
Win for Life SM	4,124,196	-	4,124,196	(21,498)	(96,663)	-	(96,170)	(27,733)	3,882,132	-	3,882,132
Keno	89,820,229	-	89,820,229	174,247	196,169	-	2,335,591	2,246,995	94,773,231	-	94,773,231
Lucky Lines SM	1,908,429	-	1,908,429	(38,604)	72,538	-	(7,372)	470	1,935,461	-	1,935,461
Raffle SM	2,498,750	-	2,498,750	-	-	-	-	(160)	2,498,590	-	2,498,590
Total Revenue	306,500,390	10,942,072,381	11,248,572,771	103,611,639	221,581,552	27,975,863	7,167,595	188,855,248	349,930,303	11,447,834,365	11,797,764,668
Less: Prizes	199,055,501	10,126,049,828	10,325,105,329	94,545,916	202,051,259	27,975,863	(17,489,353)	166,847,673	223,268,847	10,575,767,840	10,799,036,687
Net revenue	107,444,889	816,022,553	923,467,442	9,065,723	19,530,293	-	24,656,948	22,007,575	126,661,456	872,066,525	998,727,981
Direct Expenses											
Commissions	25,996,225	194,520,022	220,516,246	2,287,483	4,768,457	-	4,917,574	4,932,077	29,674,738	207,747,100	237,421,838
Game Vendor Charges	6,813,453	2,424,408	9,237,861	21,254	52,815	177,888	577,858	86,338	7,642,778	2,511,236	10,154,014
Tickets	3,721,400	-	3,721,400	67,811	69,773	-	71,253	30,835	3,961,072	-	3,961,072
Advertising	9,760,470	2,180,000	11,940,470	-	-	(24,137)	-	-	9,736,333	2,180,000	11,916,333
Sales Support	1,220,663	-	1,220,663	-	-	-	-	-	1,220,663	-	1,220,663
Game Equip, Parts & Maint	500	2,716,454	2,716,954	-	-	20,000	-	-	20,500	2,716,454	2,736,954
Market Research	671,710	899,600	1,571,310	-	-	(250,000)	-	-	671,710	649,600	1,321,310
Research & Development	-	-	-	-	-	-	-	-	-	-	-
Depreciation	348,476	24,702,421	25,050,897	-	-	(738,676)	-	-	327,643	23,984,579	24,312,221
Total Direct Expenses	48,532,897	227,442,905	275,975,802	2,376,548	4,891,046	(814,925)	5,566,685	5,049,250	53,255,437	239,788,968	293,044,405
Gross Profit	58,911,992	588,579,649	647,491,641	6,689,175	14,639,247	814,925	19,090,262	16,958,326	73,406,019	632,277,557	705,683,576
Relative Gross Profit %	9.10%	90.90%	100.00%						9.10%	90.90%	100.00%
Indirect Revenue	134,476	1,343,524	1,478,000	-	-	-	-	-	134,476	1,343,524	1,478,000
Indirect Expenses											
Public Information	570,371	5,698,479	6,268,850	-	-	-	-	-	570,371	5,698,479	6,268,850
Salaries & Benefits	4,669,085	46,648,060	51,317,145	-	-	(1,101,824)	-	-	4,568,836	45,646,485	50,215,321
Services & Supplies	2,424,021	24,217,993	26,642,014	-	-	(1,152,103)	-	-	2,319,197	23,170,714	25,489,911
Depreciation	326,100	3,258,011	3,584,112	-	-	5,285	-	-	326,581	3,262,816	3,589,397
Total Indirect Expenses	7,989,577	79,822,543	87,812,121	-	-	(2,248,642)	-	-	7,784,985	77,778,494	85,563,479
Net Profit	\$51,056,891	\$510,100,630	\$561,157,520	\$6,689,175	\$14,639,247	\$3,063,567	\$19,090,262	\$16,958,326	\$65,755,510	\$555,842,587	\$621,598,097
Additional Information:											
Capital Outlay			\$92,895,088							\$92,895,088	
FTE Count			475							475	

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OREGON STATE LOTTERY
Capital Outlay Status Report for FY 2016
For the Twelve Months Ending Thursday, June 30, 2016

(Preliminary)

Project Description	Budget	Budget Adjustments	Actual												Total	Unspent	
			July	August	September	October	November	December	January	February	March	April	May	June			
Site Services																	
Warehouse Floor coating/painting	25,000	(25,000)														-	-
Rooftop HVAC System Replacement	350,000	150,000														-	500,000
Building Boiler System Replacement	250,000	(250,000)														-	-
Powered air intake to Warehouse	25,000															-	25,000
Space Planning	1,555,000	(20,000)	826	5,920	235,318	30,303	10,056	7,093	2,600	77,057	104,289	64,088	37,052	55,364	629,964	905,036	
Warehouse Furniture (Video Support reconfiguration)	55,000		-	-	-	-	54,209	-	-	-	-	-	-	-	54,209	791	
Site Services Total	2,260,000	(145,000)	826	5,920	235,318	30,303	64,265	7,093	2,600	77,057	104,289	64,088	37,052	55,364	684,173	1,430,827	
Distribution																	
New Forklift	50,000	(20,000)	-	-	-	-	-	29,597	-	-	-	-	-	-	29,597	403	
Fleet Management																	
Acquisitions for FY 15 and FY16 (30 Vehicles)	1,181,600	107,858	-	107,858	-	-	-	352,987	182,159	225,345	37,070	335,188	7,240	15,504	1,263,351	26,107	
Information Technology																	
IT Service Management																	
Microsoft SQL Server Enterprise Licenses	84,350															-	84,350
IT Customer Service																	
iCims FY 16 Renewal (budget in 76050-2830)			-	-	-	-	-	-	-	111,472	-	-	-	-	111,472	(111,472)	
IT Operations																	
HP ANM implementation costs			219	(219)	-	-	-	-	-	-	-	-	-	-	-	-	
Upgrade 4 Firewalls to CheckPoint Appliances	275,000		-	-	-	-	-	-	115,112	-	-	-	-	-	115,112	159,888	
Cisco Switch	10,000														-	10,000	
VMWare Host Replacement for DR	200,000		-	-	-	-	-	-	89,628	-	-	-	-	-	89,628	110,372	
VMWare Host SSD Flash Cache for Production	30,000	(30,000)													-	-	
VMWare Software for Lab Environment	10,000														-	10,000	
Load Balancer for SharePoint 2013	50,000	(50,000)													-	-	
Netbackup Appliance	200,000	(115,421)	-	-	84,579	-	-	-	-	-	-	-	-	-	84,579	-	
F5 Big IQ	18,000														-	18,000	
SAN Performance Monitoring	210,000	(210,000)													-	-	
IronPort Replacement	50,000														-	50,000	
VCOPS Vcenter Operations Manager	25,000	(25,000)	-	-	-	10,995	-	50	-	-	-	-	-	-	11,045	(11,045)	
Tape Drive	30,000	(19,000)													-	11,000	
Gaming ACS	36,000														-	36,000	
Tier 2 Storage Hardware (Budget in 76010-2840)			-	-	-	-	-	-	-	-	-	-	91,834	-	91,834	(91,834)	
KVM-over-IP Switches (Budget in 76015-2840)			-	-	-	-	-	-	-	-	-	-	-	15,055	15,055	(15,055)	
PROD TESTING, BACKUP ENVIRON VALID, FULL SYS TEST, ACCEPT		1,949,300							422,464				831,735	216,304	1,470,503	478,797	
Gaming Lab Infrastructure	60,000	127,894	-	-	-	-	-	-	187,894	-	-	-	-	-	187,894	-	
Gaming Border Router and Switch	84,000	(67,760)	-	-	16,240	-	-	-	-	-	-	-	-	-	16,240	-	
QA Services (Budget in 77020-2840)	800,000		-	-	-	-	-	-	455,436	189,608	144,383	-	-	-	789,426	10,574	
GNI: Cap Labor Cost, Internally Generated SW (Budget in Personal Services)	150,000		-	-	-	-	-	-	110,941	-	31,041	-	-	-	141,982	8,018	
Ship Racks to GTECH (Budget in 77020-2840-000)		851,320													-	851,320	
IT Operations Total	2,238,000	2,411,333	219	(219)	100,819	10,995	-	50	1,381,475	189,608	175,423	-	923,569	231,359	3,013,298	1,636,035	
IT Governance																	
EnCase eDiscovery Software (Budget in 76070-2880-000)			-	-	-	-	-	-	-	-	17,321	-	-	-	17,321	(17,321)	
Information Technology Total	2,322,350	2,411,333	219	(219)	100,819	10,995	-	50	1,381,475	301,080	192,745	-	923,569	231,359	3,142,091	1,591,592	

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OREGON STATE LOTTERY
Capital Outlay Status Report for FY 2016
For the Twelve Months Ending Thursday, June 30, 2016

(Preliminary)

Project Description	Budget	Budget Adjustments	Actual												Total	Unspent	
			July	August	September	October	November	December	January	February	March	April	May	June			
Security																	
Complete Replacement of Access Control System (FY 15 Budget Carryover)	492,963	14,677	70,847	-	-	-	120,848	-	-	-	22,777	18,897	-	-	-	233,369	274,271
Secure Parking Gate Replacement	30,000	-	-	-	-	-	-	-	8,996	-	-	-	-	-	-	8,996	21,004
48TB Storage Device (budget in 76010-3100)	-	-	-	-	-	-	-	-	-	9,428	-	-	-	-	-	9,428	(9,428)
Wilsonville lockdown button (budget in 76010-3100)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,274	6,274	(6,274)
Assistant Director Security Total	522,963	14,677	70,847	-	-	-	120,848	-	8,996	9,428	22,777	18,897	-	-	6,274	258,067	279,573
Marketing																	
Traditional Product Manager																	
Interim Software Fixes for Procall	150,000	(150,000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - The Dalles	17,226	-	-	-	-	15,219	-	-	-	-	-	-	-	-	10,343	25,561	(8,335)
LED Jackpot Board Upgrade - Roseburg	17,226	-	-	-	-	15,219	-	-	-	-	-	-	-	-	10,343	25,561	(8,335)
LED Jackpot Board Upgrade - Albany	17,266	(17,266)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Milton Freewater	17,266	-	-	-	-	15,219	-	-	-	-	-	-	-	-	10,343	25,561	(8,295)
LED Jackpot Board Upgrade - Coos Bay	17,266	-	-	-	-	15,219	-	-	-	-	-	-	-	-	10,343	25,561	(8,295)
LED Jackpot Board Upgrade - Ontario	17,266	-	-	-	-	15,219	-	-	-	-	-	-	-	-	10,343	25,561	(8,295)
LED Jackpot Board Upgrade - Umatilla/Hwy 730	17,266	-	-	-	-	15,219	-	-	-	-	-	-	-	-	10,343	25,561	(8,295)
LED Jackpot Board Upgrade - Klamath Falls	51,678	-	-	-	-	45,657	-	-	-	-	-	-	-	16,500	-	62,157	(10,479)
LED Jackpot Board Upgrade - Valley Junction	51,678	-	-	-	-	45,657	-	-	-	-	-	-	-	16,500	-	62,157	(10,479)
LED Jackpot Board Upgrade - Macadam	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - I-84	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Delta Park	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Salem	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Bend	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Rogue River	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Hwy 217	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Traditional Product Manager Total	374,138	(167,266)	-	-	-	182,627	-	33,000	62,055	277,682	(70,810)						
Wilsonville Claim Center																	
Space Planning, Wilsonville build-out and equipment	150,000	-	-	-	-	48,591	4,063	14,102	-	-	-	-	-	-	-	66,756	83,244
Video Product Manager																	
Spielo Oxygen New Games (DXS)	2,800,000	-	-	-	-	-	-	600,000	-	-	-	-	-	-	-	600,000	2,200,000
IGT E20 New Games (DXS)	2,650,000	(2,650,000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bally ALPHA 2 Pro VLTs (Schedule delayed to FY 16)	35,438,250	-	-	2,088,775	3,305,950	5,262,300	5,157,730	3,615,940	4,679,070	5,513,675	5,107,360	(300)	-	-	34,730,500	707,750	
VLT Procurement 4	39,950,000	-	-	-	-	-	-	-	-	-	-	-	-	2,218,776	2,218,776	37,731,224	
IGT E20 Conversion to G2S	6,638,750	(1,106,850)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,531,900
Video Product Manager total	87,477,000	(3,756,850)	-	-	2,088,775	3,305,950	5,262,300	5,757,730	3,615,940	4,679,070	5,513,675	5,107,360	(300)	2,218,776	37,549,276	46,170,874	
Marketing Manager																	
Pollinate Digiweb Production (Budget in 84105)	-	24,137	-	-	24,137	-	-	-	-	-	-	-	-	-	-	24,137	-
Marketing Total	88,001,138	(3,899,979)	-	-	2,112,912	3,537,168	5,266,363	5,771,832	3,615,940	4,679,070	5,513,675	5,107,360	32,700	2,280,831	37,917,851	46,183,308	
Grand Total	94,338,051	(1,531,111)	71,892	113,559	2,449,049	3,699,314	5,330,628	6,170,555	5,191,602	5,305,328	5,866,676	5,506,636	1,000,561	2,589,331	43,295,130	49,511,810	