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OREGON STATE LOTTERY
Operating Statement Summary
For the Month Ended 6/30/2016
Rounded to Whole Thousands

	Traditional Lottery				Video Lottery				Total Lottery			
	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance
Revenue	$28,712	$25,540	$24,222	$3,172	$932,833	$892,129	$882,184	$40,704	$961,545	$917,669	$906,405	$43,876
Prizes	18,200	16,598	16,740	(1,601)	860,151	822,634	816,344	(37,516)	878,351	839,233	833,084	(39,118)
Net revenue	10,513	8,942	7,482	1,571	72,682	69,494	65,839	3,188	83,194	78,436	73,321	4,758
Direct expenses	4,393	4,052	3,508	(342)	17,149	17,923	15,418	774	21,543	21,975	18,926	432
Indirect revenue/expenses	1,453	608	0	(845)	13,186	6,410	(3)	(6,777)	14,639	7,018	(4)	(7,622)
Net profit	**$4,666**	**$4,283**	**$3,974**	**$384**	**$42,346**	**$45,161**	**$50,425**	**($2,815)**	**$47,012**	**$49,444**	**$54,399**	**($2,431)**
					Percentages of Distributable Revenue For the Month:							
Prizes	63.0%	65.0%	69.0%		92.2%	92.2%	92.5%		91.3%	91.4%	91.9%	
Administrative Expenses	20.4%	18.3%	14.5%		3.3%	2.7%	1.8%		3.8%	3.2%	2.1%	
Year to Date Operating Summary:												
					Percentages of Distributable Revenue For the Year to Date:							
Prizes	63.8%	63.8%	64.5%		92.4%	92.4%	92.6%		91.5%	91.5%	91.7%	
Administrative Expenses	17.4%	17.8%	16.8%		2.6%	2.8%	2.5%		3.1%	3.2%	2.9%	

Unaudited; not presented in accordance with GAAP.
FY 2016 Budget amounts are based on the June 2016 forecast

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OREGON STATE LOTTERY
Operating Statement
For the Month Ended 6/30/2016
Net Revenue Basis

					Total Lottery					
	Traditional	% of Net	Video	% of Net	Total Actual	% of Net	Budget	% of Net	Variance	% Variance
Revenue										
Scratch-Its℠ Instant Tickets	$10,585,196				$10,585,196		$10,252,777		$332,419	3%
Megabucks℠	3,001,873				3,001,873		2,664,927		336,946	13%
Powerball®	2,965,195				2,965,195		3,235,007		(269,812)	(8%)
Mega Millions®	2,969,173				2,969,173		1,194,509		1,774,664	149%
Raffle℠										0%
Keno	8,526,871				8,526,871		7,597,212		929,659	12%
Pick 4℠	128,713				128,713		129,747		(1,035)	(1%)
Win For Life℠	295,632				295,632		309,808		(14,176)	(5%)
Lucky Lines℠	239,730				239,730		156,428		83,302	53%
Video Lottery℠ (Gross Receipts)			932,832,669		932,832,669		892,128,574		40,704,095	5%
Total	28,712,383		932,832,669		961,545,051		917,668,989		43,876,062	5%
Prize Expense	18,199,835		860,150,755		878,350,590		839,232,813		(39,117,777)	(5%)
Net Revenue	**10,512,548**	**100%**	**72,681,913**	**100%**	**83,194,461**	**100%**	**78,436,176**	**100%**	**4,758,285**	**6%**
Direct Expenses										
Commissions	2,492,495	24%	14,837,893	20%	17,330,387	21%	16,510,425	21%	(819,963)	(5%)
Game Vendor Charges	619,844	6%	274,175	0%	894,019	1%	784,630	1%	(109,389)	(14%)
Tickets	318,206	3%		0%	318,206	0%	311,944	0%	(6,262)	(2%)
Advertising	631,671	6%	(235,106)	0%	396,565	0%	993,014	1%	596,449	60%
Sales Support	39,361	0%		0%	39,361	0%	101,743	0%	62,382	61%
Game Equipment, Parts & Maintenance		0%	203,006	0%	203,006	0%	228,107	0%	25,101	11%
Research	264,401	3%	80,975	0%	345,376	0%	110,122	0%	(235,254)	(214%)
Depreciation	27,304	0%	1,988,505	3%	2,015,808	2%	2,934,789	4%	918,981	31%
Total Direct Expenses	**4,393,281**	**42%**	**17,149,447**	**24%**	**21,542,727**	**26%**	**21,974,774**	**28%**	**432,047**	**2%**
Gross Profit	**6,119,267**	**58%**	**55,532,467**	**76%**	**61,651,734**	**74%**	**56,461,402**	**72%**	**5,190,332**	**9%**
Gross Profit as Percent of Total Lottery	9.93%		90.07%		100.00%					
Indirect Revenue										
Gain (Loss) on Sale of Fixed Assets	(10,667)	0%	(96,799)	0%	(107,466)	0%		0%	(107,466)	0%
Other Income	61,318	1%	556,459	1%	617,777	1%	123,174	0%	494,603	402%
Total Indirect Revenue	**50,651**	**0%**	**459,660**	**1%**	**510,311**	**1%**	**123,174**	**0%**	**387,137**	**314%**
Indirect Expenses										
Public Information	11,641	0%	105,640	0%	117,280	0%	522,417	1%	405,137	78%
Personal Services	1,235,643	12%	11,213,486	15%	12,449,129	15%	4,184,647	5%	(8,264,483)	(197%)
Services & Supplies	231,735	2%	2,102,997	3%	2,334,732	3%	2,125,394	3%	(209,338)	(10%)
Depreciation	24,660	0%	223,794	0%	248,454	0%	308,278	0%	59,824	19%
Total Indirect Expenses	**1,503,679**	**14%**	**13,645,917**	**19%**	**15,149,596**	**18%**	**7,140,736**	**9%**	**(8,008,860)**	**(112%)**
Net Profit	**$4,666,239**	**44%**	**$42,346,210**	**58%**	**$47,012,449**	**57%**	**$49,443,840**	**63%**	**($2,431,390)**	**(5%)**

Unaudited, not presented in accordance with GAAP
**FY 2016 budget amounts are based on the June 2016 Forecast*

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OREGON STATE LOTTERY
Supplemental Schedule of Services and Supplies Expenses
For the month ended 6/30/2016

	Traditional			Video			Total Lottery		
	Actual	**Budget**	**Variance**	**Actual**	**Budget**	**Variance**	**Actual**	**Budget**	**Variance**
Travel	$4,540	$4,100	($440)	$41,198	$43,238	$2,040	$45,738	$47,338	$1,600
Office Expenses	3,241	4,450	1,209	29,412	46,924	17,512	32,653	51,374	18,721
Retailer Network Expenses	74,278	52,429	(21,849)	674,078	552,892	(121,186)	748,356	605,321	(143,035)
Retailer Network Recovery	(60,099)	(52,316)	7,783	(545,406)	(551,694)	(6,288)	(605,505)	(604,010)	1,495
Telecommunications	12,075	11,363	(712)	109,583	119,828	10,245	121,658	131,191	9,533
Intergovernmental Charges	6,408	7,045	637	58,152	74,296	16,144	64,560	81,341	16,781
Technology Expenses	19,717	45,253	25,536	178,930	477,212	298,282	198,646	522,465	323,819
Professional Services	149,403	90,304	(59,099)	1,355,837	952,295	(403,542)	1,505,240	1,042,599	(462,641)
Staff Training & Recruiting	1,428	3,387	1,959	12,961	35,716	22,755	14,390	39,103	24,713
Facilities	4,936	5,115	179	44,795	53,939	9,144	49,731	59,054	9,323
Facilities Maintenance	4,848	2,397	(2,451)	43,994	25,273	(18,721)	48,842	27,670	(21,172)
Other Services & Supplies	5,228	4,733	(495)	47,443	49,916	2,473	52,671	54,649	1,978
Fleet Expenses	6,564	5,829	(735)	59,565	61,470	1,905	66,129	67,299	1,170
Supplier Diversity	-	-	-	-	-	-	-	-	-
TOTAL	**232,567**	**184,089**	**(48,478)**	**2,110,542**	**1,941,305**	**(169,237)**	**2,343,109**	**2,125,394**	**(217,715)**
Less Non Distributable Revenue	(831)	-	831	(7,546)	-	7,546	(8,377)	-	8,377
AMOUNT REPORTED	**$231,736**	**$184,089**	**($47,647)**	**$2,102,996**	**$1,941,305**	**($161,691)**	**$2,334,732**	**$2,125,394**	**($209,338)**

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OREGON STATE LOTTERY
Operating Statement
For the Year to Date through 6/30/2016
Net Revenue Basis

	Traditional	% of Net	Video	% of Net	Total Lottery: Total Actual	% of Net	Budget	% of Net	Variance	% Variance
Revenue										
Scratch-Its℠ Instant Tickets	$131,599,460				$131,599,460		$131,308,450		$291,010	0%
Megabucks℠	33,031,578				33,031,578		32,780,291		251,287	1%
Powerball®	63,821,261				63,821,261		64,872,255		(1,050,994)	(2%)
Mega Millions®	18,823,156				18,823,156		16,311,839		2,511,317	15%
Raffle℠	2,499,840				2,499,840		2,498,590		1,250	0%
Keno	95,826,162				95,826,162		94,773,231		1,052,931	1%
Pick 4℠	1,566,384				1,566,384		1,568,054		(1,670)	0%
Win For Life℠	3,854,189				3,854,189		3,882,132		(27,943)	(1%)
Lucky Lines℠	2,001,358				2,001,358		1,935,461		65,897	3%
Video Lottery℠ (Gross Receipts)			11,503,402,512		11,503,402,512		11,447,834,365		55,568,147	0%
Total	353,023,388		11,503,402,512		11,856,425,899		11,797,764,668		58,661,231	0%
Prize Expense	225,622,428		10,626,927,201		10,852,549,629		10,799,036,687		(53,512,942)	0%
Net Revenue	**127,400,960**	**100%**	**876,475,310**	**100%**	**1,003,876,270**	**100%**	**998,727,981**	**100%**	**5,148,289**	**1%**
Direct Expenses										
Commissions	30,700,543	24%	204,262,746	23%	234,963,289	23%	237,421,838	24%	2,458,548	1%
Game Vendor Charges	7,507,062	6%	2,384,848	0%	9,891,910	1%	10,154,014	1%	262,105	3%
Tickets	3,138,033	2%		0%	3,138,033	0%	3,961,072	0%	823,039	21%
Advertising	7,168,733	6%	1,834,594	0%	9,003,328	1%	11,916,333	1%	2,913,006	24%
Sales Support	633,721	0%		0%	633,721	0%	1,220,663	0%	586,942	48%
Game Equipment, Parts & Maintenance	727	0%	1,733,553	0%	1,734,280	0%	2,736,954	0%	1,002,674	37%
Research	575,416	0%	126,725	0%	702,141	0%	1,321,310	0%	619,169	47%
Depreciation	327,643	0%	20,702,003	2%	21,029,646	2%	24,312,221	2%	3,282,575	14%
Total Direct Expenses	**50,051,877**	**39%**	**231,044,470**	**26%**	**281,096,347**	**28%**	**293,044,405**	**29%**	**11,948,058**	**4%**
Gross Profit	**77,349,082**	**61%**	**645,430,840**	**74%**	**722,779,923**	**72%**	**705,683,576**	**71%**	**17,096,347**	**2%**
Gross Profit as Percent of Total Lottery	10.70%		89.30%		100.00%					
Indirect Revenue										
Gain (Loss) on Sale of Fixed Assets	(10,591)	0%	(88,379)	0%	(98,971)	0%		0%	(98,971)	0%
Other Income	296,817	0%	2,476,756	0%	2,773,572	0%	1,478,000	0%	1,295,572	88%
Total Indirect Revenue	**286,225**	**0%**	**2,388,376**	**0%**	**2,674,602**	**0%**	**1,478,000**	**0%**	**1,196,602**	**81%**
Indirect Expenses										
Public Information	616,311	0%	5,142,741	1%	5,759,053	1%	6,268,850	1%	509,797	8%
Personal Services	6,072,259	5%	50,669,288	6%	56,741,547	6%	50,215,321	5%	(6,526,225)	(13%)
Services & Supplies	1,682,177	1%	14,036,742	2%	15,718,919	2%	25,489,911	3%	9,770,992	38%
Depreciation	303,280	0%	2,530,683	0%	2,833,963	0%	3,589,397	0%	755,435	21%
Total Indirect Expenses	**8,674,027**	**7%**	**72,379,454**	**8%**	**81,053,481**	**8%**	**85,563,480**	**9%**	**4,509,999**	**5%**
Net Profit	**$68,961,280**	**54%**	**$575,439,763**	**66%**	**$644,401,043**	**64%**	**$621,598,096**	**62%**	**$22,802,947**	**4%**

Unaudited; not presented in accordance with GAAP

**FY 2016 budget amounts are based on the June 2016 forecast*

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OREGON STATE LOTTERY
Supplemental Schedule of Services and Supplies Expenses
For the Year to Date through 6/30/2016

	Traditional			Video			Total Lottery		
	Actual	**Budget**	**Variance**	**Actual**	**Budget**	**Variance**	**Actual**	**Budget**	**Variance**
Travel	$36,919	$58,746	$21,827	$308,064	$506,010	$197,946	$344,982	$564,756	$219,774
Office Expenses	43,399	63,927	20,528	362,141	550,636	188,495	405,540	614,563	209,023
Retailer Network Expenses	804,177	755,571	(48,606)	6,710,373	6,508,072	(202,301)	7,514,550	7,263,643	(250,907)
Retailer Network Recovery	(777,363)	(753,957)	23,406	(6,486,626)	(6,494,163)	(7,537)	(7,263,989)	(7,248,120)	15,869
Telecommunications	129,906	163,668	33,762	1,083,989	1,409,744	325,755	1,213,895	1,573,412	359,517
Intergovernmental Charges	93,772	101,507	7,735	782,474	874,321	91,847	876,247	975,828	99,581
Technology Expenses	365,202	652,004	286,802	3,047,390	5,616,003	2,568,613	3,412,592	6,268,007	2,855,415
Professional Services	770,343	1,301,320	530,977	6,428,050	11,208,845	4,780,795	7,198,393	12,510,165	5,311,772
Staff Training & Recruiting	28,096	48,590	20,494	234,446	418,523	184,077	262,542	467,113	204,571
Facilities	64,319	73,694	9,375	536,700	634,756	98,056	601,018	708,450	107,432
Facilities Maintenance	28,314	34,493	6,179	236,267	297,107	60,840	264,582	331,600	67,018
Other Services & Supplies	52,167	67,925	15,758	435,298	585,069	149,771	487,465	652,994	165,529
Fleet Expenses	59,646	83,997	24,351	497,710	723,503	225,793	557,356	807,500	250,144
Supplier Diversity	-	-	-	-	-	-	-	-	-
TOTAL	**1,698,897**	**2,651,485**	**952,588**	**14,176,276**	**22,838,426**	**8,662,150**	**15,875,173**	**25,489,911**	**9,614,738**
Less Non Distributable Revenue	(16,722)	-	16,722	(139,533)	-	139,533	(156,255)	-	156,255
AMOUNT REPORTED	**$1,682,175**	**$2,651,485**	**$969,310**	**$14,036,743**	**$22,838,426**	**$8,801,683**	**$15,718,918**	**$25,489,911**	**$9,770,993**

OREGON STATE LOTTERY
Comparative Balance Sheet

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	As of 6/30/2016	As of 6/30/2015
Assets		
Current Assets:		
Cash	$391,655,933	$297,666,529
Securities Lending Cash Collateral	65,656,483	79,595,446
Investments for Prize Payments at Fair Value	12,152,577	12,541,734
Accounts Receivable - Games	18,243,701	27,037,897
Accounts Receivable - Other	164,546	251,495
Allowance for Doubtful Accounts	(48,929)	(104,633)
Ticket Inventory	1,570,717	1,446,353
Prepaid Expenses	1,454,032	1,069,545
Total Current Assets	490,849,060	419,504,365
Noncurrent Assets:		
Noncurrent Cash	26,401,874	35,721,900
Investments for Prize Payments at Fair Value	135,257,732	126,999,346
Prize Reserves with Multi-State Lottery (MUSL)	3,267,618	3,321,915
Net Pension Asset	-	4,500,208
Capital Assets:		
Equipment, Net of Accumulated Depreciation	79,471,132	61,813,594
Computer Software, Net of Accumulated Depreciation	7,390,126	6,502,301
Building and Improvements, Net of Accumulated Depreciation	5,320,557	5,373,281
Intangibles Non-Software, Net of Accumulated Depreciation	216,518	433,036
Vehicles, Net of Accumulated Depreciation	2,882,450	2,184,373
Leasehold Improvements, Net of Accumulated Depreciation	36,072	47,906
Total Noncurrent Assets	260,244,078	246,897,860
Deferred Outflows	2,940,774	1,665,565
Total Assets and Deferred Outflows	**$754,033,911**	**$668,067,790**
Liabilities		
Current Liabilities:		
Economic Development Fund Liability	$163,606,357	$148,040,098
Obligations Under Securities Lending	65,656,483	79,595,446
Prize Liability	22,610,004	18,096,601
Prize Liability - Investments at Fair Value	11,909,246	12,482,423
Accounts Payable	13,594,302	11,086,033
Compensated Absences - Current	2,516,844	2,354,983
Deferred Revenue	790,856	460,613
Deposit Liability	69,000	93,942
Contracts Payable - Current	697,718	702,813
Total Current Liabilities	281,450,810	272,912,952
Noncurrent Liabilities:		
Deferred Prize Liability	144,135,236	133,004,845
Compensated Absences - Noncurrent	1,355,223	1,213,173
Contracts Payable - Noncurrent	4,555,837	5,136,944
Net Pension Liability	11,406,657	-
Net Other Postemployment Benefits (OPEB) Obligation	779,359	764,716
Total Noncurrent Liabilities	162,232,313	140,119,678
Deferred Inflows	2,777,285	8,683,579
Total Liabilities and Deferred Inflows	**446,460,408**	**421,716,210**
Equity		
Retained Earnings:		
Fixed Asset Book Value	95,316,854	76,354,491
Restricted Reserves, Inventory, Prepaids and Deferred Outflows	9,233,140	12,425,977
Asset Purchases Committed by Commission	102,372,724	85,782,995
Capital Reserve for VLTM Program	15,000,000	-
Operating Working Capital	85,650,786	71,788,117
Total Retained Earnings	307,573,504	246,351,580
Total Liabilities and Equity	**$754,033,911**	**$668,067,790**

OREGON STATE LOTTERY
Statement of Cash Flows - Direct Method
For the Month Ended 6/30/2016

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	June	Year to Date
Cash Flows from Operating Activities:		
Receipts from Customers	$973,558,688	$11,865,494,634
Payments to Prize Winners	($877,093,037)	($10,845,861,463)
Payments to Employees	($2,289,240)	($47,776,219)
Payments to Suppliers	($20,346,503)	($280,530,780)
Net Cash Provided (Used) in Operating Activities	**$73,829,907**	**$691,326,171**
Cash Flows from Noncapital Financing Activities:		
Transfers to Other Funds	-	($572,925,392)
Other Income	$275,405	$832,652
Net Cash Provided (Used) in Noncapital Financing Activities	**275,405**	**(572,092,740)**
Cash Flows from Capital and Related Financing Activities:		
Acquisition/Restoration of Capital Assets	($2,569,409)	($42,441,662)
Contract Payments	($43,674)	($536,831)
Proceeds from Disposition/Impairment of Capital Assets	$1,266	$350,265
Net Cash Provided (Used) in Capital and Related Financing Activities	**(2,611,817)**	**(42,628,228)**
Cash Flows from Investing Activities:		
Purchases of Investments	-	($6,728,246)
Proceeds from Sales and Maturities of Investments	-	$12,554,000
Interest on Investments and Cash Balances	$561,710	$2,522,618
Investment Expense	($276,636)	($284,197)
Net Cash Provided (Used) in Investing Activities	**$285,074**	**$8,064,175**
Net Increase (Decrease) in Cash and Cash Equivalents	**71,778,569**	**84,669,377**
Cash and Cash Equivalents - Beginning	$346,279,237	$333,388,429
Cash and Cash Equivalents - Ending	**$418,057,806**	**$418,057,806**

Reconciliation of Operating Income to Net Cash Provided (used) by Operating Activities

Operating Income (Loss)	**$47,012,449**	**$644,401,043**
Adjustments to reconcile operating income to cash flows from operating activities		
Depreciation and Amortization	2,264,262	23,863,609
Capital Asset Reclassifications to/(from) Expense	0	(722,074)
Other Income	(518,689)	(2,830,856)
Net Changes in Assets and Liabilities:		
(Increase) / Decrease in Accounts Receivable - Games	11,742,909	8,738,492
(Increase) / Decrease in Securities	(4,510,708)	(7,869,229)
(Increase) / Decrease in Ticket Inventory	(56,437)	(124,364)
(Increase) / Decrease in Prepaid Expenses and Deferred Outflows	(1,519,756)	(1,659,696)
Increase / (Decrease) in Accounts Payable	3,477,377	2,347,426
Increase / (Decrease) in Compensated Absences Liability	(90,757)	303,911
Increase / (Decrease) in Deposit Liability	(24,948)	(24,942)
Increase / (Decrease) in Deferred Revenue/Inflows	(5,635,567)	(5,576,051)
Increase / (Decrease) in Prize Liability	5,612,904	9,244,863
Increase in Economic Development Liability - Unclaimed Prizes Payable	155,357	5,312,532
Increase / (Decrease) in Net OPEB Obligation	14,643	14,643
Increase / (Decrease) in Net Pension Liability	15,906,865	15,906,865
Total Adjustments and Changes	**26,817,458**	**46,925,128**
Net Cash Provided (Used) by Operating Activities	**$73,829,907**	**$691,326,171**

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OREGON STATE LOTTERY
Fiscal Year 2016 Financial Plan

	Commission Approved Budget			Forecast Adjustments					Adjusted Budget		
	Traditional	Video	Total	September	December	Mid Year	March	May	Traditional	Video	Total
Revenue											
Video Lottery℠	-	$10,942,072,381	$10,942,072,381	$102,361,346	$218,474,579	$27,975,863	($26,826,050)	$183,776,246	-	$11,447,834,365	$11,447,834,365
Scratch-its℠ Instant Tickets	122,202,926	-	122,202,926	2,576,305	2,650,785	-	2,706,975	1,171,459	131,308,450	-	131,308,450
Megabucks℠	32,644,186	-	32,644,186	(234,924)	(235,635)	-	931,958	(325,294)	32,780,291	-	32,780,291
Pick 4℠	1,340,298	-	1,340,298	15,964	62,016	-	59,220	90,556	1,568,054	-	1,568,054
Powerball®	37,863,626	-	37,863,626	(1,642,137)	(286,727)	-	27,133,690	1,803,803	64,872,255	-	64,872,255
Mega Millions®	14,097,750	-	14,097,750	420,940	744,490	-	929,753	118,906	16,311,839	-	16,311,839
Win for Life℠	4,124,196	-	4,124,196	(21,498)	(96,663)	-	(96,170)	(27,733)	3,882,132	-	3,882,132
Keno	89,820,229	-	89,820,229	174,247	196,169	-	2,335,591	2,246,995	94,773,231	-	94,773,231
Lucky Lines℠	1,908,429	-	1,908,429	(38,604)	72,538	-	(7,372)	470	1,935,461	-	1,935,461
Raffle℠	2,498,750	-	2,498,750	-	-	-	-	(160)	2,498,590	-	2,498,590
Total Revenue	**306,500,390**	**10,942,072,381**	**11,248,572,771**	**103,611,639**	**221,581,552**	**27,975,863**	**7,167,595**	**188,855,248**	**349,930,303**	**11,447,834,365**	**11,797,764,668**
Less: Prizes	199,055,501	10,126,049,828	10,325,105,329	94,545,916	202,051,259	27,975,863	(17,489,353)	166,847,673	223,268,847	10,575,767,840	10,799,036,687
Net revenue	**107,444,889**	**816,022,553**	**923,467,442**	**9,065,723**	**19,530,293**	**-**	**24,656,948**	**22,007,575**	**126,661,456**	**872,066,525**	**998,727,981**
Direct Expenses											
Commissions	25,996,225	194,520,022	220,516,246	2,287,483	4,768,457	-	4,917,574	4,932,077	29,674,738	207,747,100	237,421,838
Game Vendor Charges	6,813,453	2,424,408	9,237,861	21,254	52,815	177,888	577,858	86,338	7,642,778	2,511,236	10,154,014
Tickets	3,721,400	-	3,721,400	67,811	69,773	-	71,253	30,835	3,961,072	-	3,961,072
Advertising	9,760,470	2,180,000	11,940,470	-	-	(24,137)	-	-	9,736,333	2,180,000	11,916,333
Sales Support	1,220,663	-	1,220,663	-	-	-	-	-	1,220,663	-	1,220,663
Game Equip, Parts & Maint	500	2,716,454	2,716,954	-	-	20,000	-	-	20,500	2,716,454	2,736,954
Market Research	671,710	899,600	1,571,310	-	-	(250,000)	-	-	671,710	649,600	1,321,310
Research & Development	-	-	-	-	-	-	-	-	-	-	-
Depreciation	348,476	24,702,421	25,050,897	-	-	(738,676)	-	-	327,643	23,984,579	24,312,221
Total Direct Expenses	**48,532,897**	**227,442,905**	**275,975,802**	**2,376,548**	**4,891,046**	**(814,925)**	**5,566,685**	**5,049,250**	**53,255,437**	**239,788,968**	**293,044,405**
Gross Profit	**58,911,992**	**588,579,649**	**647,491,641**	**6,689,175**	**14,639,247**	**814,925**	**19,090,262**	**16,958,326**	**73,406,019**	**632,277,557**	**705,683,576**
Relative Gross Profit %	9.10%	90.90%	100.00%						9.10%	90.90%	100.00%
Indirect Revenue	**134,476**	**1,343,524**	**1,478,000**	**-**	**-**	**-**	**-**	**-**	**134,476**	**1,343,524**	**1,478,000**
Indirect Expenses											
Public Information	570,371	5,698,479	6,268,850	-	-	-	-	-	570,371	5,698,479	6,268,850
Salaries & Benefits	4,669,085	46,648,060	51,317,145	-	-	(1,101,824)	-	-	4,568,836	45,646,485	50,215,321
Services & Supplies	2,424,021	24,217,993	26,642,014	-	-	(1,152,103)	-	-	2,319,197	23,170,714	25,489,911
Depreciation	326,100	3,258,011	3,584,112	-	-	5,285	-	-	326,581	3,262,816	3,589,397
Total Indirect Expenses	**7,989,577**	**79,822,543**	**87,812,121**	**-**	**-**	**(2,248,642)**	**-**	**-**	**7,784,985**	**77,778,494**	**85,563,479**
Net Profit	**$51,056,891**	**$510,100,630**	**$561,157,520**	**$6,689,175**	**$14,639,247**	**$3,063,567**	**$19,090,262**	**$16,958,326**	**$65,755,510**	**$555,842,587**	**$621,598,097**
Additional Information:											
Capital Outlay			$92,895,088							$92,895,088	
FTE Count			475							475	

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OREGON STATE LOTTERY
Capital Outlay Status Report for FY 2016
For the Twelve Months Ending Thursday, June 30, 2016

Project Description	Budget	Budget Adjustments	Actual												Total	Unspent
			July	August	September	October	November	December	January	February	March	April	May	June		
Site Services																
Warehouse Floor coating/painting	25,000	(25,000)													-	-
Rooftop HVAC System Replacement	350,000	150,000													-	500,000
Building Boiler System Replacement	250,000	(250,000)													-	-
Powered air intake to Warehouse	25,000														-	25,000
Space Planning	1,555,000	(20,000)	826	5,920	235,318	30,303	10,056	7,093	2,600	77,057	104,289	64,088	37,052	94,532	669,132	865,868
Warehouse Furniture (Video Support reconfiguration)	55,000		-	-	-	-	54,209	-	-	-	-	-	-	-	54,209	791
Site Services Total	**2,260,000**	**(145,000)**	**826**	**5,920**	**235,318**	**30,303**	**64,265**	**7,093**	**2,600**	**77,057**	**104,289**	**64,088**	**37,052**	**94,532**	**723,341**	**1,391,659**
Distribution																
New Forklift	50,000	(20,000)	-	-	-	-	-	29,597	-	-	-	-	-	-	29,597	403
Battery for Drexel Forklift (Budget in 72050-2620)			-	-	-	-	-	-	-	-	-	-	-	5,790	5,790	(5,790)
Fleet Management																
Acquisitions for FY 15 and FY16 (30 Vehicles)	1,181,600	107,858	-	107,858	-	-	-	352,987	182,159	225,345	37,070	335,188	7,240	15,504	1,263,351	26,107
Information Technology																
IT Service Management																
Microsoft SQL Server Enterprise Licenses	84,350														-	84,350
IT Customer Service																
iCims FY 16 Renewal (budget in 76050-2830)			-	-	-	-	-	-	-	111,472	-	-	-	-	111,472	(111,472)
IT Operations																
HP ANM implementation costs			219	(219)	-	-	-	-	-	-	-	-	-	-	-	-
Upgrade 4 Firewalls to CheckPoint Appliances	275,000		-	-	-	-	-	-	115,112	-	-	-	-	-	115,112	159,888
Cisco Switch	10,000														-	10,000
VMWare Host Replacement for DR	200,000		-	-	-	-	-	-	89,628	-	-	-	-	-	89,628	110,372
VMWare Host SSD Flash Cache for Production	30,000	(30,000)													-	-
VMWare Software for Lab Environment	10,000		-	-	-	-	-	-	-	-	-	-	-	-	-	10,000
Load Balancer for SharePoint 2013	50,000	(50,000)													-	-
Netbackup Appliance	200,000	(115,421)	-	-	84,579	-	-	-	-	-	-	-	-	-	84,579	-
F5 Big IQ	18,000														-	18,000
SAN Performance Monitoring	210,000	(210,000)													-	-
IronPort Replacement	50,000														-	50,000
VCOPS Vcenter Operations Manager	25,000	(25,000)	-	-	-	10,995	-	50	-	-	-	-	-	-	11,045	(11,045)
Tape Drive	30,000	(19,000)													-	11,000
Gaming ACS	36,000														-	36,000
Tier 2 Storage Hardware (Budget in 76010-2840)			-	-	-	-	-	-	-	-	-	-	91,834	-	91,834	(91,834)
KVM-over-IP Switches (Budget in 76015-2840)			-	-	-	-	-	-	-	-	-	-	-	15,122	15,122	(15,122)
PROD TESTING, BACKUP ENVIRON VALID, FULL SYS TEST, ACCEPT		1,949,300	-	-	-	-	-	-	422,464	-	-	-	831,735	589,106	1,843,305	105,995
Gaming Lab Infrastructure	60,000	127,894	-	-	-	-	-	-	187,894	-	-	-	-	-	187,894	-
Gaming Border Router and Switch	84,000	(67,760)	-	-	16,240	-	-	-	-	-	-	-	-	-	16,240	-
QA Services (Budget in 77020-2840)	800,000		-	-	-	-	-	-	455,436	189,608	144,383	-	-	-	789,426	10,574
GNI: Cap Labor Cost, Internally Generated SW (Budget in Personal Services)	150,000		-	-	-	-	-	-	110,941	-	31,041	-	-	30,249	172,231	(22,231)
Ship Racks to GTECH (Budget in 77020-2840-000)		851,320													-	851,320
IT Operations Total	**2,238,000**	**2,411,333**	**219**	**(219)**	**100,819**	**10,995**	**-**	**50**	**1,381,475**	**189,608**	**175,423**	**-**	**923,569**	**634,478**	**3,416,417**	**1,232,916**
IT Governance																
EnCase eDiscovery Software (Budget in 76070-2880-000)			-	-	-	-	-	-	-	-	17,321	-	-	-	17,321	(17,321)
Information Technology Total	**2,322,350**	**2,411,333**	**219**	**(219)**	**100,819**	**10,995**	**-**	**50**	**1,381,475**	**301,080**	**192,745**	**-**	**923,569**	**634,478**	**3,545,210**	**1,188,473**

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OREGON STATE LOTTERY
Capital Outlay Status Report for FY 2016
For the Twelve Months Ending Thursday, June 30, 2016

Project Description	Budget	Budget Adjustments	Actual												Total	Unspent
			July	August	September	October	November	December	January	February	March	April	May	June		
Security																
Complete Replacement of Access Control System (FY 15 Budget Carryover)	492,963	14,677	70,847	-	-	120,848	-	-	-	22,777	18,897	-	-	-	233,369	274,271
Secure Parking Gate Replacement	30,000		-	-	-	-	-	8,996	-	-	-	-	-	-	8,996	21,004
48TB Storage Device (budget in 76010-3100)			-	-	-	-	-	-	9,428	-	-	-	-	-	9,428	(9,428)
Wilsonville lockdown button (budget in 76010-3100)			-	-	-	-	-	-	-	-	-	-	-	6,274	6,274	(6,274)
Assistant Director Security Total	**522,963**	**14,677**	**70,847**	**-**	**-**	**120,848**	**-**	**8,996**	**9,428**	**22,777**	**18,897**	**-**	**-**	**6,274**	**258,067**	**279,573**
Marketing																
Traditional Product Manager																
Interim Software Fixes for Procall	150,000	(150,000)													-	-
LED Jackpot Board Upgrade - The Dalles	28,601		-	-	-	15,219	-	-	-	-	-	-	-	10,343	25,561	3,040
LED Jackpot Board Upgrade - Roseburg	28,601		-	-	-	15,219	-	-	-	-	-	-	-	10,343	25,561	3,040
LED Jackpot Board Upgrade - Albany	17,266	(17,266)													-	-
LED Jackpot Board Upgrade - Milton Freewater	28,601		-	-	-	15,219	-	-	-	-	-	-	-	10,343	25,561	3,040
LED Jackpot Board Upgrade - Coos Bay	28,601		-	-	-	15,219	-	-	-	-	-	-	-	10,343	25,561	3,040
LED Jackpot Board Upgrade - Ontario	28,601		-	-	-	15,219	-	-	-	-	-	-	-	10,343	25,561	3,040
LED Jackpot Board Upgrade - Umatilla/Hwy 730	28,601		-	-	-	15,219	-	-	-	-	-	-	-	10,343	25,561	3,040
LED Jackpot Board Upgrade - Klamath Falls	68,178		-	-	-	45,657	-	-	-	-	-	-	16,500	-	62,157	6,021
LED Jackpot Board Upgrade - Valley Junction	68,178		-	-	-	45,657	-	-	-	-	-	-	16,500	-	62,157	6,021
LED Jackpot Board Upgrade - Macadam			-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - I-84																
LED Jackpot Board Upgrade - Delta Park			-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Salem			-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Bend																
LED Jackpot Board Upgrade - Rogue River			-	-	-	-	-	-	-	-	-	-	-	-	-	-
LED Jackpot Board Upgrade - Hwy 217																
Traditional Product Manager Total	**475,228**	**(167,266)**	**-**	**-**	**-**	**182,627**	**-**	**-**	**-**	**-**	**-**	**-**	**33,000**	**62,055**	**277,682**	**30,280**
Wilsonville Claim Center																
Space Planning, Wilsonville build-out and equipment	150,000		-	-	-	48,591	4,063	14,102	-	-	-	-	-	-	66,756	83,244
Video Product Manager																
Spielo Oxygen New Games (DXS)	2,800,000		-	-	-	-	-	600,000	-	-	-	-	-	-	600,000	2,200,000
IGT E20 New Games (DXS)	2,650,000	(2,650,000)													-	-
Bally ALPHA 2 Pro VLTs (Schedule delayed to FY 16)	35,438,250		-	-	2,088,775	3,305,950	5,262,300	5,157,730	3,615,940	4,679,070	5,513,675	5,107,360	(300)	-	34,730,500	707,750
VLT Procurement 4	39,950,000		-	-	-	-	-	-	-	-	-	-	-	1,750,776	1,750,776	38,199,224
IGT E20 Conversion to G2S	6,638,750	(1,106,850)													-	5,531,900
Video Product Manager total	**87,477,000**	**(3,756,850)**	**-**	**-**	**2,088,775**	**3,305,950**	**5,262,300**	**5,757,730**	**3,615,940**	**4,679,070**	**5,513,675**	**5,107,360**	**(300)**	**1,750,776**	**37,081,276**	**46,638,874**
Marketing Manager																
Pollinate Digiweb Production (Budget in 84105)		24,137	-	-	24,137	-	-	-	-	-	-	-	-	-	24,137	-
Marketing Total	**88,102,228**	**(3,899,979)**	**-**	**-**	**2,112,912**	**3,537,168**	**5,266,363**	**5,771,832**	**3,615,940**	**4,679,070**	**5,513,675**	**5,107,360**	**32,700**	**1,812,831**	**37,449,851**	**46,752,398**
Grand Total	**94,439,141**	**(1,531,111)**	**71,892**	**113,559**	**2,449,049**	**3,699,314**	**5,330,628**	**6,170,555**	**5,191,602**	**5,305,328**	**5,866,676**	**5,506,636**	**1,000,561**	**2,563,619**	**43,269,418**	**49,638,612**